Market Intelligence Update
Australian Avocado Exports Weekly to 2 April 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.
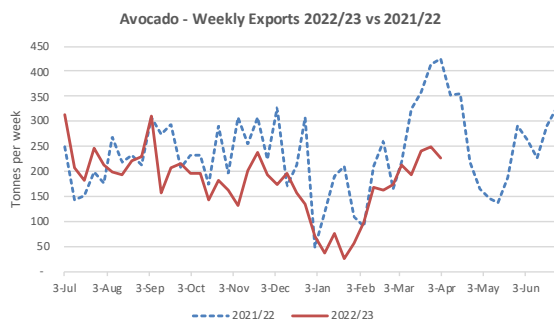
Australian Avocado exports from July to date based on DAFF data were 7,200 tonnes which was 22.7 per cent below the same period in 2021/22. Exports in the latest week were 228 tonnes and 46 per cent below than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports YTD. Japan has recorded 245 tonnes since July though no trade since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 7 months to January 2023 records 5,427 tonnes exported worth A$29.48m with a unit value of A$5.43 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be $39.12m for the 9 month period subject to final ABS data.

Table 1 : Avocados exported from Australia by week
Exports by Week

Week No	W/Ending	YTD to week 2021/22	2-Apr 2022/23	Difference
		Tonnes	Tonnes	%
39	2-Oct	231	197	-15%
40	9-Oct	231	196	-15%
41	16-Oct	174	144	-17%
42	23-Oct	292	182	-38%
43	30-Oct	195	163	-16%
44	6-Nov	307	131	-57%
45	13-Nov	255	202	-21%
46	20-Nov	308	238	-23%
47	27-Nov	225	192	-15%
48	4-Dec	328	173	-47%
49	11-Dec	170	195	15%
50	18-Dec	214	158	-26%
51	25-Dec	307	135	-56%
52	1-Jan	49	72	46%
1	8-Jan	117	38	-68%
2	15-Jan	190	77	-60%
3	22-Jan	209	26	-88%
4	29-Jan	108	56	-48%
5	5-Feb	90	98	9%
6	12-Feb	210	167	-20%
7	19-Feb	260	164	-37%
8	26-Feb	166	173	4%
9	5-Mar	218	214	-2%
10	12-Mar	324	193	-41%
11	19-Mar	358	241	-33%
12	26-Mar	415	250	-40%
13	2-Apr	425	228	-46%
14	9-Apr	351	-	-100%
15	16-Apr	354	-	-100%
YTD	**2-Apr**	**9,314**	**7,200**	**-22.7%**
Moving Annual Total			**10,533**	

Source: DAFF; Fresh Intelligence analysis

YTD Week ending **Sunday, 2 April 2023**

Avocado - Weekly Exports 2022/23 vs 2021/22

Legend: ----- 2021/22   —— 2022/23

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT Jan - Dec	July to 2/4/2023	Market share	2/4/2023 13	26/3/2023 12	19/3/2023 11	12/3/2023 10	5/3/2023 9
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	4,976	3,068	43%	132	128	157	123	103
Singapore	3,394	2,470	35%	79	73	58	48	75
Malaysia	1,707	1,243	17%	15	49	25	20	35
Japan	263	245	3%	-	-	-	-	-
Indonesia	41	20	0%	0.5	-	0.3	0.4	0.5
Brunei Daruss	36	24	0%	0.6	0.6	0.3	1.0	0.6
Fiji	18	13	0%	0.4	0.1	0.2	0.2	0.2
New Caledoni	21	19	0%	-	-	-	-	-
Kuwait	7	-	0%	-	-	-	-	-
United Arab E	11	9	0%	-	-	-	-	-
Qatar	8	5	0%	-	-	0	-	-
all other	51	41	1%	-	-	-	0	-
Total Tonnes	10,533	7,155	100%	228	250	241	193	214

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis   (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

July to	January	change	MAT
Tonnes	5,427	**-17%**	10,533
Million AUD	29.48	**5%**	53.50
A$ per kg	$5.43	**26%**	$5.08

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	2-Apr
2021/22	9,314
2022/23	7,200
Change	**-23%**

2022/23 est Value $39.12 m

AIR	**5,365**	tonnes	**75%**
SEA	**1,835**	tonnes	**25%**