



Market Intelligence Update Australian Avocado Exports Weekly to 4 June 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 9,867 tonnes which was 14 per cent **below** the same period in 2021/22. Exports in the latest week were 315 tonnes, which was 20 per cent more than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports YTD. Japan has recorded 277 tonnes since July though no trade since 18 December. Small consignments were recorded for UAE and Saudi Arabia last week. The ABS data for latest 9 months to March 2023 records 7,052 tonnes exported worth A\$38.50m with a unit value of A\$5.52 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be \$54.42m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2021/22	2022/23	
		Tonnes	Tonnes	%
49	11-Dec	170	195	15%
50	18-Dec	214	158	-26%
51	25-Dec	307	135	-56%
52	1-Jan	49	72	46%
1	8-Jan	117	38	-68%
2	15-Jan	190	77	-60%
3	22-Jan	209	26	-88%
4	29-Jan	108	56	-48%
5	5-Feb	90	98	9%
6	12-Feb	210	167	-20%
7	19-Feb	260	164	-37%
8	26-Feb	166	173	4%
9	5-Mar	218	214	-2%
10	12-Mar	324	193	-41%
11	19-Mar	358	241	-33%
12	26-Mar	415	250	-40%
13	2-Apr	425	228	-46%
14	9-Apr	351	238	-32%
15	16-Apr	354	198	-44%
16	23-Apr	218	209	-4%
17	30-Apr	164	316	93%
18	7-May	146	307	111%
19	14-May	138	396	187%
20	21-May	187	273	46%
21	28-May	290	414	43%
22	4-Jun	263	315	20%
23	11-Jun	228	-	-100%
24	18-Jun	290	-	-100%
25	25-Jun	327	-	-100%
YTD	4-Jun	11,425	9,867	-13.6%
Moving Annual Total		10,094		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending Sunday, 4 June 2023

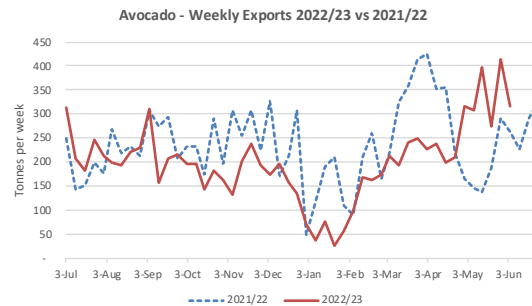


Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to		4/6/2023				
	Jan - Dec	4/6/2023	Market share	22	21	20	19	18
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	4,837	4,763	48%	188	280	170	260	168
Singapore	3,243	3,173	32%	68	53	69	83	97
Malaysia	1,573	1,586	16%	46	62	30	47	40
Japan	293	277	3%	-	-	-	-	-
Indonesia	36	44	0%	0.8	17.7	0.4	3.2	1.0
Brunei Daruss	36	28	0%	-	0.6	0.8	0.5	0.6
Fiji	19	14	0%	0.4	0.3	-	-	-
New Caledoni	21	21	0%	-	-	-	1	-
Kuwait	0	2	0%	-	-	-	1	-
United Arab E	9	15	0%	4	-	1	-	1
Qatar	5	5	0%	-	0	-	-	-
all other	21	18	0%	7	-	-	-	-
Total Tonnes	10,094	9,946	100%	315	414	273	396	307

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to March	change	MAT
Tonnes	7,052	-18%	10,094
Million AUD	38.90	4%	53.40
A\$ per kg	\$5.52	26%	\$5.29

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	4-Jun
2021/22	11,425
2022/23	9,867
Change	-14%

2022/23 est Value \$54.42 m

AIR	7,274 tonnes	74%
SEA	2,593 tonnes	26%

