



Market Intelligence Update Australian Avocado Exports Weekly to 5 November 2023

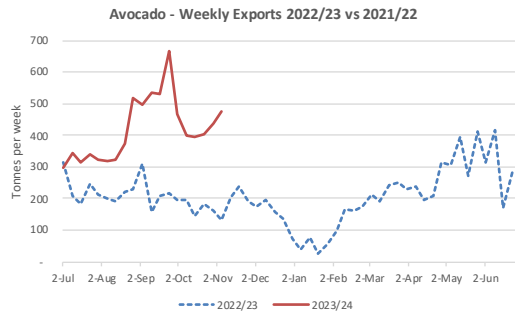
This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports to the latest week were 7,951 tonnes which was 101 per cent above the same period in 2022/23. Exports in the latest week were 477 tonnes. Hong Kong, Singapore, and Malaysia accounted for 96 per cent of all exports in FY23 and remain the largest destinations. **Japan has recorded 618 tonnes from WA for the 2023/24 season to date. Thailand has recorded 245 tonnes under the new protocol.** The ABS data for 12 months to September 2023 records 13,273 tonnes exported worth A\$67.8m with a unit value of A\$5.11 per kg (Table 3). The unit value in July / August was lower at \$4.16. If this was extrapolated to the 2023/24 YTD result the value would be \$33.04m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022	2023	
		Tonnes	Tonnes	%
26	2-Jul	313	296	-5%
27	9-Jul	207	346	67%
28	16-Jul	181	314	73%
29	23-Jul	247	339	37%
30	30-Jul	214	322	50%
31	6-Aug	200	318	59%
32	13-Aug	192	322	67%
33	20-Aug	222	373	68%
34	27-Aug	231	517	124%
35	3-Sep	311	497	60%
36	10-Sep	156	537	244%
37	17-Sep	207	529	155%
38	24-Sep	216	665	208%
39	1-Oct	197	469	138%
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	
44	5-Nov	131	477	
45	12-Nov	202	-	
46	19-Nov	238	-	
47	26-Nov	192	-	
48	3-Dec	173	-	
49	10-Dec	195	-	
50	17-Dec	158	-	
51	24-Dec	135	-	
52	31-Dec	72	-	
1	7-Jan	38	-	
2	14-Jan	77	-	
FYTD	5-Nov	3,911	7,951	103.3%
Moving Annual Total		13,273		

YTD Week ending **Sunday, 5 November 2023**



July to date	5-Nov
2021/22	3,911
2022/23	7,951
Change	103%

Table 3: Latest ABS Monthly

	July to September	change	MAT
Tonnes	5,524	89%	13,273
Million AUD	22.95	65%	67.80
A\$ per kg	\$4.16	-13%	\$5.11

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis
MAT = Moving Annual Total
2023/24 est Value \$33.04 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	2,892	36%
QLD	1,348	17%
VIC	1,516	19%
WA	2,191	28%
Other		0%
Total	7,951	100%
AIR	3,888	49%
SEA	4,063	51%

* establishment state of exp

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	5/11/2023	29/10/2023	22/10/2023	15/10/2023	8/10/2023
	September	5/11/2023	share	44	43	42	41	40
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	6,134	3,258	40%	132	132	139	132	160
Singapore	3,847	2,040	25%	130	130	83	82	71
Malaysia	2,389	1,495	18%	64	64	49	78	83
Japan	535	618	8%	16	16	62	84	32
United Arab E	67	139	2%	28.7	29	18.8	5.2	11.2
Thailand	76	245	3%	49.3	49	27	4.8	17.1
Qatar	37	46	1%	6.3	6	4.1	-	-
Indonesia	67	29	0%	0.8	1	1	-	1
Brunei Daruss	33	18	0%	-	-	3	1	3
Fiji	19	10	0%	-	-	0	-	-
New Caledoni	16	10	0%	0.6	1	0.7	-	-
India	9	3	0%	-	-	-	-	-
all other	54	26	0%	50	9	16	8	22
Total Tonnes	13,273	8,101	100%	477	436	402	394	399

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

