



Market Intelligence Update Australian Avocado Exports Weekly to 7 April 2024

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports for FY24 to the latest week were 16,089 tonnes which was 126 per cent above the same period in 2022/23. Exports in most recent week 295 tonnes. Hong Kong, Singapore, and Malaysia accounted for 82 per cent of all exports to date in FY24 while others are increasing share. **Japan recorded 954 tonnes from WA for the 2023/24 season. Thailand recorded 708 tonnes under the new protocol and exceeds the previous highest annual volume recorded in 2011. India received 365 tonnes from Australia since January until early March.**

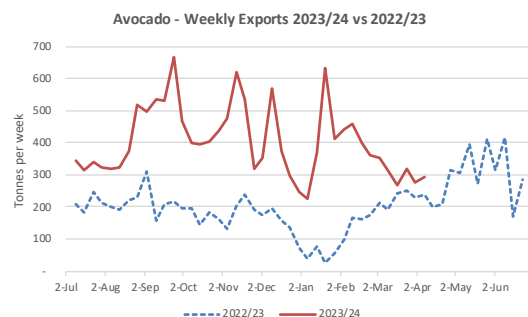
The ABS data for 12 months to Feb 2024 records 19,343 tonnes exported worth A\$89.60m with a unit value of A\$4.63 per kg (Table 3). The unit value in July –Jan was lower at \$4.37. If this was extrapolated to the 2023/24 YTD result the value would be \$70.27m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022/23	2023/24	
39	1-Oct	197	469	
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	167%
44	5-Nov	131	477	264%
45	12-Nov	202	618	206%
46	19-Nov	238	535	124%
47	26-Nov	192	318	66%
48	3-Dec	173	351	103%
49	10-Dec	195	569	192%
50	17-Dec	158	374	137%
51	24-Dec	135	297	119%
52	31-Dec	72	249	248%
1	7-Jan	38	225	496%
2	14-Jan	77	369	380%
3	21-Jan	26	631	
4	28-Jan	56	414	634%
5	4-Feb	98	441	351%
6	11-Feb	167	459	174%
7	18-Feb	164	401	145%
8	25-Feb	173	360	108%
9	3-Mar	214	354	65%
10	10-Mar	193	313	62%
11	17-Mar	241	268	11%
12	24-Mar	250	321	28%
13	31-Mar	228	275	21%
14	7-Apr	238	295	24%
15	14-Apr	198	-	-
FYTD	7-Apr	7,126	16,089	125.8%
Moving Annual Total		19,343		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending Sunday, 7 April 2024



July to date	7-Apr
2021/22	7,126
2022/23	16,089
Change	126%

Table 3: Latest ABS Monthly

	July to	February	change	MAT
Tonnes	14,745	19,343	143%	19,343
Million AUD	64.40	89.60	92%	89.60
A\$ per kg	\$4.37	\$4.63	-21%	\$4.63

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$70.27 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	4,904	30%
QLD	2,492	15%
VIC	1,820	11%
WA	6,838	43%
Other	35	0%
Total	16,089	100%
AIR	7,479	46%
SEA	8,611	54%

* establishment state of expc

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	7/4/2024	31/3/2024	24/3/2024	17/3/2024	10/3/2024
	February	7/4/2024	share	14	13	12	11	10
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	8,327	6,400	39%	153	157	174	99	135
Singapore	4,713	3,873	24%	79	81	70	64	100
Malaysia	3,419	3,072	19%	59	18	68	70	67
Japan	954	954	6%	-	-	-	-	-
Thailand	696	696	4%	-	-	-	0	-
United Arab E	462	484	3%	2	-	3	30	-
India	355	348	2%	-	-	-	-	-
Saudi Arabia	131	138	1%	-	14.7	-	-	8.0
Qatar	60	57	0%	0.2	0.6	1.5	0.3	-
Indonesia	71	42	0%	-	-	-	1.1	0.9
Brunei Daruss	35	30	0%	-	0.9	2.8	0.4	-
Fiji	21	15	0%	-	-	-	0	-
all other	121	-	0%	1	3	1	3	2
Total Tonnes	19,343	16,217	100%	295	275	321	268	313

Source: IHS Global Trade Atlas (2024); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

