



Market Intelligence Update
Australian Avocado Exports
Weekly to 8 January 2023

Confidential to AAL Members

This report was developed for AAL from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 5,314 tonnes which was 16 per cent below the same period in 2021/22. Hong Kong, Singapore and Malaysia account for 96 per cent of all exports. Japan has recorded 241 tonnes since July. Most other markets are showing low and occasional trade.

The ABS data for latest 4 months to October 2022 records 3,732 tonnes exported worth A\$18.83m with a unit value of A\$5.05 per kg (Table 3). If this was extrapolated to the annual result the value would be \$57,13m for 2022 subject to final ABS data expected in February.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2021/22	2022/23	
		Tonnes	8-Jan	%
39	2-Oct	231	197	-15%
40	9-Oct	231	196	-15%
41	16-Oct	174	144	-17%
42	23-Oct	292	182	-38%
43	30-Oct	195	163	-16%
44	6-Nov	307	131	-57%
45	13-Nov	255	202	-21%
46	20-Nov	308	238	-23%
47	27-Nov	225	192	-15%
48	4-Dec	328	173	-47%
49	11-Dec	170	195	15%
50	18-Dec	214	158	-26%
51	25-Dec	307	135	-56%
52	1-Jan	49	72	46%
1	8-Jan	117	38	-68%
2	15-Jan	190	-	-100%
3	22-Jan	209	-	-100%
4	29-Jan	108	-	-100%
5	5-Feb	90	-	-100%
6	12-Feb	210	-	-100%
7	19-Feb	260	-	-100%
8	26-Feb	166	-	-100%
9	5-Mar	218	-	-100%
10	12-Mar	324	-	-100%
11	19-Mar	358	-	-100%
12	26-Mar	415	-	-100%
13	2-Apr	425	-	-100%
14	9-Apr	351	-	-100%
15	16-Apr	354	-	-100%
YTD	8-Jan	6,341	5,314	-16.2%
Moving Annual Total		11,483		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending Sunday, 8 January 2023

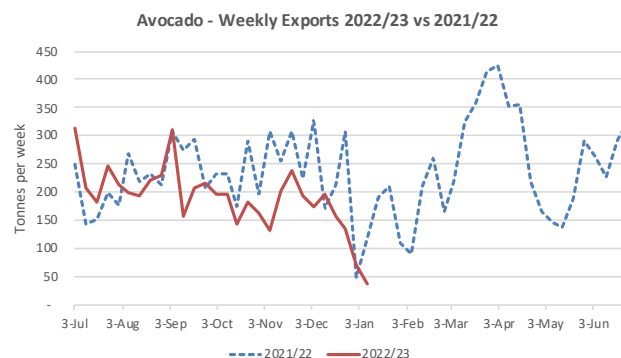


Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	8/1/2023	1/1/2023	25/12/2022	18/12/2022	11/12/2022
	Nov - Oct	8/1/2023	share	1	52	51	50	49
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,402	2,073	39%	10	32	44	41	39
Singapore	3,642	1,827	35%	20	25	35	66	37
Malaysia	1,963	904	17%	8	14	52	31	9
Japan	194	241	5%	-	-	-	18	3
Indonesia	47	16	0%	-	-	2	0	1
Brunei Daruss	43	19	0%	0	0	2	2	1
Fiji	19	11	0%	0	0	0	0	0
New Caledoni	26	19	0%	-	1	-	-	-
Kuwait	7	-	0%	-	-	-	-	-
United Arab E	77	9	0%	-	-	0	-	-
Qatar	13	5	0%	-	0	-	0	0
all other	51	141	3%	0	0	0	0	105
Total Tonnes	11,483	5,265	100%	38	72	135	158	195

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to October	change	MAT
Tonnes	3,732	-3%	11,483
Million AUD	18.83	11%	53.87
A\$ per kg	\$5.05	15%	\$4.69

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	8-Jan
2021/22	6,341
2022/23	5,314
Change	-16%

2022 est Value \$26.81 m

AIR	3,562 tonnes	67%
SEA	1,752 tonnes	33%

