

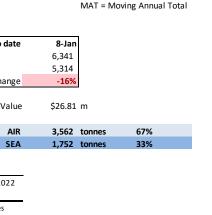
Confidential to AAL Members

This report was developed for AAL from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 5,314 tonnes which was 16 per cent below the same period in 2021/22. Hong Kong, Singapore and Malaysia account for 96 per cent of all exports. Japan has recorded 241 tonnes since July. Most other markets are showing low and occasional trade.

The ABS data for latest 4 months to October 2022 records 3,732 tonnes exported worth A\$18.83m with a unit value of A\$5.05 per kg (Table 3). If this was extrapolated to the annual result the value would be \$57,13m for 2022 subject to final ABS data expected in February.

VID basedie    B-Jant      Week No    Week noime    B-Jant      Torres    39    2-Oct    231    137    -15%    -11% <th>Table 1 : A</th> <th>vocados</th> <th>exported</th> <th>from Aus</th> <th>stralia by week</th> <th></th> <th colspan="6">YTD Week ending Sunday, 8 January 2023</th> <th></th> <th>Table 3: Lat</th> <th>est ABS Moi</th> <th>nthly</th> <th></th> <th></th>	Table 1 : A	vocados	exported	from Aus	stralia by week		YTD Week ending Sunday, 8 January 2023							Table 3: Lat	est ABS Moi	nthly		
wrete No    Wrinding    2021/22    2021/22    12    2021/22    135    35    135      39    2-Oct    231    136    137    138    135    55.05    158    55.05    158    55.05    158    55.05    158    55.05    158    55.05    158    55.05    158    158    55.05    158    55.05    158    55.05    158    55.05    158    55.05    158    158    55.05    158    55.05    158    15	exports by	v Week												July to	October	change	M	AT
$ \frac{1}{100} 1$			YTD to week	8-Jan										Tonnes	3,732		-3%	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Week No	W/Ending	2021/22	2022/23	Difference		Avocad	o - Weekly Exp	orts 2022/23 v	/s 2021/22				Million AUD	18.83		11%	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $			Tonnes	Tonnes	%	450 —								A\$ per kg	\$5.05	5	15%	
41  16 Oct  174  144  -17%    42  23 Oct  195  163  -38%  -38%  -38%  -38%  -21%  -10%	39	2-Oct	231	197	-15%	400 —				1				Source: ABS via II	IS Global Trade At	las; Fresh I	ntelligence	an
41  16-Oct  174  144  -1.7%    42  23.04  29  182  -3.8%  -3.6%    43  30-Oct  195  163  -6.6%  -3.6%  -3.6%    43  30-Oct  195  163  -6.6%  -3.6%  -3.6%  -3.6%    44  6.Nov  308  228  -2.3%  -1.0%  -1.0%  -3.6% <t< td=""><td>40</td><td>9-Oct</td><td>231</td><td>196</td><td>-15%</td><td>350 -</td><td></td><td></td><td></td><td>/ \</td><td></td><td></td><td></td><td></td><td></td><td>MAT = I</td><td>Moving A</td><td>nr</td></t<>	40	9-Oct	231	196	-15%	350 -				/ \						MAT = I	Moving A	nr
43  30 Oct  195  163  -76%  200  200  0  104 to date  8-Jan    44  6-Mov  307  131  -57%  300  -22%  100  -22%  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2021/22  6.341  2022 est Value  Scat  7.000	41	16-Oct	174	144	-17%				<u> </u>		/							
44  6.4vv  30  163  1.6%  3  163  1.6%  8/an    44  6.4vv  300  13  5.7%  202  2.1%  100 <t< td=""><td>42</td><td>23-Oct</td><td>292</td><td>182</td><td>-38%</td><td></td><td>- 1 Ar</td><td>V – KINVI</td><td>A A</td><td><math>\sim 1 - \lambda</math></td><td>-N/</td><td></td><td></td><td></td><td></td><td>_</td><td></td><td></td></t<>	42	23-Oct	292	182	-38%		- 1 Ar	V – KINVI	A A	$\sim 1 - \lambda$	-N/					_		
45  13 Nov  255  202  -21%  238  -23%  238  -23%  238  -23%  -21%  202/23  5,314  -26%  <	43	30-Oct	195	163	-16%	a i	N X		M = 1	$\Delta I = \Lambda$	$-\int N$			July to date	e 8-Jar	ו		
46  20-Nov  308  228  100  □	44	6-Nov	307	131	-57%	San 200				IV N				2021/22	6,341			
No.  100  1	45	13-Nov	255	202	-21%	کے 150 –	-	V V			N.			2022/23	5,314			
48  4-Dec  328  173  47%  3/ull 3/ugl 3/sep 3/Oct 3/407 3/bel 3/alm 3/seb 3/Mar 3/dm 3/del 3/alm 3/seb 3/Mar 3/dm 3/dm 3/del 3/alm 3/seb 3/Mar 3/dm 3/dm 3/dm 3/dm 3/dm 3/dm 3/dm 3/dm	46	20-Nov	308	238	-23%	100 —			- V - V					Change	- <mark>16%</mark>	6		
49  11-bec  170  195  15%  34/li 34/lig 36/g 3/0t 3/40v 3/bec 3/an 3/eb 3/lin 3/eb 3/l	47	27-Nov	225	192	-15%	50 —			X							_		
11 CC  12 C	48	4-Dec	328	173	-47%						1 1			2022 est Value	e \$26.81	Lm		
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52  1-Jan  4.9  72  4.6%    1  8-Jan  117  38  -68%    2  15-Jan  109  -  -100%  Imarket  July to  Market  8/1/2023  1/1/2023  25/1/2022  18/1/2022  11/1/2023    4  29-Jan  108  -  -100%  Imarket  Nov - Oct  8/1/2023  share  1  52  51  50  49    5  5-Feb  90  -  -100%  Imarket  Nov - Oct  8/1/2023  39%  10  322  44  41  39    6  12-Feb  200  -  -100%  Hong Kong  5,402  2,073  39%  10  322  44  41  39    6  12-Feb  206  -  -100%  Malaysia  1,963  904  17%  8  14  52  31  6  37    9  5-Mar  224  -  -100%  Malaysia  1,963  90%  -  -  18  3    10  12-Mar  324 </td <td>50</td> <td>18-Dec</td> <td>214</td> <td>158</td> <td>-26%</td> <td></td> <td></td> <td>2021/22</td> <td>2022/23</td> <td></td> <td></td> <td></td> <td></td> <td>AIR</td> <td>3,562</td> <td>tonnes</td> <td>67</td> <td>Ģ</td>	50	18-Dec	214	158	-26%			2021/22	2022/23					AIR	3,562	tonnes	67	Ģ
1  8-Jan  117  38  -68%    2  15-Jan  190  -  -100%  Last MAT  July to  share  1  20  2  15/12/2022  18/12/2022  11/12/2022    3  22-Jan  200  -  -100%  Market  8/1/2023  share  1  20  5  5  5  9  0  -  -100%  Karket  8/1/2023  share  1  1  20  1  1/12/2022  11/12/2022  11/12/2022    4  29-Jan  108  -  -  100%  Formes  Tormes  Tormes  Tormes  Tormes  Tormes  5  5.5  5  6  3.7    6  12.7 eb  210  -  -100%  Malaysia  1.963  904  17%  8  14  52  3.5  6.6  3.7    7  19-feb  260  -  -100%  Malaysia  1.963  9  5  5  5  3.5  6.6  3.7    10  12.2-Mar  324  -  -100%	51	25-Dec	307	135	-56%									SEA	1,752	tonnes	33	9
2  15-Jan  190  -  -100%  Last MAT  July to  Market  8/1/2023  1/1/2023  25/12/2022  18/12/2022  11/12/2022    3  22-Jan  209  -  -100%  Market  8/1/2023  share  1  52  51  50  49    4  29-Jan  108  -  -100%  Market  8/1/2023  share  1  52  51  50  49    5  5-Feb  90  -  -100%  Market  8/1/2023  39%  10  32  44  41  39    6  12-Feb  200  -  -100%  Singapore  3,642  1,827  35%  20  25  33  66  37    7  19-Feb  260  -  -100%  Market  3,963  19  0%  0  20  1  33  9    8  26-Feb  166  -  -100%  Indonesia  47  16  0%  -  -  18  33    9  5-Mar  218  -1	52	1-Jan	49	72	46%	Table 2 : Av	ocado Exports	by Market Yea	r to Date, by l	atest week and	previous 4 w	eeks						
3  22-Jan  209 100%  Market  Nov-Oct  8/1/2023  share  1  52  51  50  49    4  29-Jan  108  100%  Tonnes  Tonnes <td>1</td> <td>8-Jan</td> <td>117</td> <td>38</td> <td>-68%</td> <td></td> <td></td> <td></td> <td></td> <td>_</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	1	8-Jan	117	38	-68%					_								
4  29-jan  108  -  -100%  Tonnes  Tonnes  %  Tonnes  Tonnes <td>2</td> <td>15-Jan</td> <td>190</td> <td>-</td> <td>-100%</td> <td></td> <td>Last MAT</td> <td>July to</td> <td>Market</td> <td>8/1/2023</td> <td>1/1/2023</td> <td>25/12/2022</td> <td>18/12/2022</td> <td>11/12/2022</td> <td></td> <td></td> <td></td> <td></td>	2	15-Jan	190	-	-100%		Last MAT	July to	Market	8/1/2023	1/1/2023	25/12/2022	18/12/2022	11/12/2022				
5  5-Feb  90  -  -100%  Hong Kong  5,402  2,073  39%  10  32  44  41  39    6  12-Feb  210   -100%  Singapore  3,642  1,827  35%  20  25  35  66  37    7  19-Feb  260   -100%  Malaysia  1,963  904  17%  8  14  52  31  9    8  26-Feb  166   -100%  Japan  194  241  5%    18  3    9  5-Mar  218   -100%  Japan  194  241  5%    18  3    10  12-Mar  324   -100%  Indonesia  47  16  0%  0  0  0  0  0  11  11  19-mar  358   -100%  Fiji  19  11  0%   -  -  -  -  -  -  -  -  -  <	3	22-Jan	209	-	-100%	Market	Nov - Oct	8/1/2023	share	1	52	51	50	49				
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9  5-Mar  218  -  -100%  Indonesia  47  16  0%  -  -  2  0  1    10  12-Mar  324  -  -100%  Brunei Daruss  43  19  0%  0  0  2  2  1    11  19-Mar  358  -  -100%  Fiji  19  11  0%  0  0  0  0  0  0  10  12  26-Mar  415  -  -100%  New Caledoni  26  19  0%  -  1  -  -  -  -  1  -  -  -  -  1  -  -  -  -  -  -  -  1  -  <	7	19-Feb	260	-	-100%	Malaysia	1,963	904	17%	8	14	52	31	9				
9  5-Mar  218  -  -100%  Indonesia  47  16  0%  -  -  2  0  1    10  12-Mar  324  -  -100%  Brunei Daruss  43  19  0%  0  0  2  2  1    11  19-Mar  358  -  -100%  Fiji  19  11  0%  0  0  0  0  0  0  10  12  26-Mar  415  -  -100%  New Caledoni  26  19  0%  -  1  -  -  -  -  1  -  -  -  -  1  -  -  -  -  -  -  -  1  -  <	8	26-Feb	166	-	-100%	Japan	194	241	5%		-	-	18	3			A.	
11  19-Mar  358   -100%  Fiji  19  11  0%  0	9	5-Mar		-			47	16	0%		-	2	0	1			10 2	ĺ
11  19-Mar  358  -  -100%  Fiji  19  11  0%  0	10	12-Mar	324	-	-100%	Brunei Daru	ss 43	19	0%	0	0	2	2	1		4	EF	l
12  26-Mar  415  -  -100%  New Caledoni  26  19  0%  -  1  -  -  -    13  2-Apr  425  -  -100%  Kuwait  7  -  0%  -  -  -  -  -    14  9-Apr  351  -  -100%  United Arab E  77  9  0%  -  0  -  -  -    15  16-Apr  354  -  -100%  Qatar  13  5  0%  -  0  -  -  -    YTD  8-Jan  6,341  5,314  -16.2%  all other  51  141  3%  0  0  0  105	11	19-Mar		-	-100%	Fiji	19	11	0%	0	0	0	0	0		12	Self-	l
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	15	16-Apr		-	-100%	Qatar	13	5	0%	-	0	-	0	0				
	YTD	8-Jan	6,341	5,314	-16.2%	all other	51	141	3%	0	0	0	0	105				
						Total Tonnes	11,483	5,265	100%	38	72	135	158	195	_			



11,483

53.87

\$4.69



Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Source: DAFF: Fresh Intelligence analysis

Moving Annual Total

11,483