

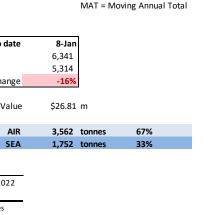
Confidential to AAL Members

This report was developed for AAL from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 5,314 tonnes which was 16 per cent below the same period in 2021/22. Hong Kong, Singapore and Malaysia account for 96 per cent of all exports. Japan has recorded 241 tonnes since July. Most other markets are showing low and occasional trade.

The ABS data for latest 4 months to October 2022 records 3,732 tonnes exported worth A\$18.83m with a unit value of A\$5.05 per kg (Table 3). If this was extrapolated to the annual result the value would be \$57,13m for 2022 subject to final ABS data expected in February.

VID basedie B-Jant Week No Week noime B-Jant Torres 39 2-Oct 231 137 -15% -11% <th>Table 1 : A</th> <th>vocados</th> <th>exported</th> <th>from Aus</th> <th>stralia by week</th> <th></th> <th colspan="6">YTD Week ending Sunday, 8 January 2023</th> <th></th> <th>Table 3: Lat</th> <th>est ABS Moi</th> <th>nthly</th> <th></th> <th></th>	Table 1 : A	vocados	exported	from Aus	stralia by week		YTD Week ending Sunday, 8 January 2023							Table 3: Lat	est ABS Moi	nthly		
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41 16-Oct 174 144 -1.7% 42 23.04 29 182 -3.8% -3.6% 43 30-Oct 195 163 -6.6% -3.6% -3.6% 43 30-Oct 195 163 -6.6% -3.6% -3.6% -3.6% 44 6.Nov 308 228 -2.3% -1.0% -1.0% -3.6% <t< td=""><td>40</td><td>9-Oct</td><td>231</td><td>196</td><td>-15%</td><td>350 -</td><td></td><td></td><td></td><td>/ \</td><td></td><td></td><td></td><td></td><td></td><td>MAT = I</td><td>Moving A</td><td>nr</td></t<>	40	9-Oct	231	196	-15%	350 -				/ \						MAT = I	Moving A	nr
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48 4-Dec 328 173 47% 3/ull 3/ugl 3/sep 3/Oct 3/407 3/bel 3/alm 3/seb 3/Mar 3/dm 3/del 3/alm 3/seb 3/Mar 3/dm 3/dm 3/del 3/alm 3/seb 3/Mar 3/dm 3/dm 3/dm 3/dm 3/dm 3/dm 3/dm 3/dm	46	20-Nov	308	238	-23%	100 —			- V - V					Change	- <mark>16%</mark>	6		
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2 15-Jan 190 - -100% Last MAT July to Market 8/1/2023 1/1/2023 25/12/2022 18/12/2022 11/12/2022 3 22-Jan 209 - -100% Market 8/1/2023 share 1 52 51 50 49 4 29-Jan 108 - -100% Market 8/1/2023 share 1 52 51 50 49 5 5-Feb 90 - -100% Market 8/1/2023 39% 10 32 44 41 39 6 12-Feb 200 - -100% Singapore 3,642 1,827 35% 20 25 33 66 37 7 19-Feb 260 - -100% Market 3,963 19 0% 0 20 1 33 9 8 26-Feb 166 - -100% Indonesia 47 16 0% - - 18 33 9 5-Mar 218 -1	52	1-Jan	49	72	46%	Table 2 : Av	ocado Exports	by Market Yea	r to Date, by l	atest week and	previous 4 w	eeks						
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						Total Tonnes	11,483	5,265	100%	38	72	135	158	195	_			



11,483

53.87

\$4.69



Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Source: DAFF: Fresh Intelligence analysis

Moving Annual Total

11,483