





Market Intelligence Update **Australian Avocado Exports** Weekly to 8 October 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

July to August

States

NSW

QLD

VIC

WA

Other

Total

AIR

SEA

3.294

14.29

\$4.34

\$26.99 m

Table 4: FYTD Export by state*

FYTD (Tonnes)

2.274

1,312

1.195

1,462

6,219

3.020

3.199

Australian Avocado until 8 October (FY24) were 6,210 tonnes which was 89 per cent above the same period in 2022/23. Exports in the latest week were 399 tonnes. Hong Kong, Singapore, and Malaysia accounted for 96 per cent of all exports in FY23 and remain the largest destinations. Japan has recorded 390 tonnes from WA for the 2023/24 season to date. Thailand has recorded 54 tonnes under the new protocol.

The ABS data for 12 months to August 2023 records 12,033 tonnes exported worth A\$64.03m with a unit value of A\$5.32 per kg (Table 3). The unit value in July / August was lower at \$4.34. If this was extrapolated to the 2023/24 YTD result the value would be \$26.99m for the period subject to final ABS data.

Table 1: Avocados exported from Australia by week Evports by Mook

2-Jul 9-Jul 16-Jul 23-Jul 30-Jul 6-Aug 13-Aug 20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep 1-Oct	Tonnes 313 207 181 247 214 200 192 222 231 311 156 207 216	Tonnes 297 346 314 339 322 318 319 373 492 497 537 530	500 September 1139 September 1139 September 1139 September 1139 September 11569 September 1156
9-Jul 16-Jul 23-Jul 30-Jul 6-Aug 13-Aug 20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	313 207 181 247 214 200 192 222 231 311 156 207	297 346 314 339 322 318 319 373 492 497 537	-5% 68% 73% 37% 50% 59% 66% 68% 113% 60%
9-Jul 16-Jul 23-Jul 30-Jul 6-Aug 13-Aug 20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	207 181 247 214 200 192 222 231 311 156 207	346 314 339 322 318 319 373 492 497 537	689 739 379 509 599 669 689 1139 609
16-Jul 23-Jul 30-Jul 6-Aug 13-Aug 20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	181 247 214 200 192 222 231 311 156 207	314 339 322 318 319 373 492 497 537	739 379 509 599 669 689 1139 609
23-Jul 30-Jul 6-Aug 13-Aug 20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	247 214 200 192 222 231 311 156 207	339 322 318 319 373 492 497 537	379 509 599 669 1139 609
30-Jul 6-Aug 13-Aug 20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	214 200 192 222 231 311 156 207	322 318 319 373 492 497 537	509 599 669 689 1139 609
6-Aug 13-Aug 20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	200 192 222 231 311 156 207	318 319 373 492 497 537	599 669 689 1139 609 2449
13-Aug 20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	192 222 231 311 156 207	319 373 492 497 537	669 689 1139 609 2449
20-Aug 27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	222 231 311 156 207	373 492 497 537	689 1139 609 2449
27-Aug 3-Sep 10-Sep 17-Sep 24-Sep	231 311 156 207	492 497 537	1139 609 2449
3-Sep 10-Sep 17-Sep 24-Sep	311 156 207	497 537	609 2449
10-Sep 17-Sep 24-Sep	156 207	537	2449
17-Sep 24-Sep	207		
24-Sep		530	1560
	216		1307
1-Oct		668	2099
	197	469	1389
8-Oct	196	399	1039
15-Oct	144	-	
22-Oct	182	-	
29-Oct	163	-	
5-Nov	131	-	
12-Nov	202	-	
19-Nov	238	-	
26-Nov	192	-	
3-Dec	173	-	
10-Dec	195	-	
17-Dec	158	-	
24-Dec	135	-	
31-Dec	72	-	
7-Jan	38	-	
14-Jan	77	-	
8-Oct	3,291	6,219	89.09
	29-Oct 5-Nov 12-Nov 19-Nov 26-Nov 3-Dec 10-Dec 17-Dec 24-Dec 31-Dec 7-Jan 14-Jan	29-Oct 163 5-Nov 131 12-Nov 202 19-Nov 238 26-Nov 192 3-Dec 173 10-Dec 195 17-Dec 158 24-Dec 135 31-Dec 72 7-Jan 38 14-Jan 77	29-Oct 163 - 5-Nov 131 - 12-Nov 202 - 19-Nov 238 - 26-Nov 192 - 3-Dec 173 - 10-Dec 195 - 17-Dec 158 - 24-Dec 135 - 31-Dec 72 - 7-Jan 38 - 14-Jan 77 -

YTD Week ending Sunday, 8 October 2023 Table 3: Latest ABS Monthly Tonnes Avocado - Weekly Exports 2022/23 vs 2021/22 Million AUD A\$ per kg 800 Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis 700 600 2023/24 est Value 500 8-Oct July to date 2021/22 3.291 300 2022/23 6.219 Change 89% 2-Jul 2-Aug 2-Sep 2-Oct 2-Nov 2-Dec 2-Jan 2-Feb 2-Mar 2-Apr 2-May 2-Jun

Table 2: Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

----2022/23 ----2023/24

	Last MAT	Julyto	Market	8/10/2023	1/10/2023	24/9/2023	17/9/2023	10/9/2023
Market	August	8/10/2023	share	40	39	38	37	36
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,537	2,774	43%	160	134	301	219	339
Singapore	3,692	1,600	25%	71	99	129	113	95
Malaysia	2,179	1,302	20%	83	97	151	101	60
Japan	418	390	6%	32	50	34	50	18
Indonesia	53	27	0%	0.9	1.8	0.6	3.0	9.5
Brunei Daruss	31	16	0%	2.6	0.9	1.8	0.8	2.4
United Arab E	22	58	1%	11.2	-	29.9	8.4	8.3
New Caledoni	i 22	7	0%	-	1	-	-	-
Fiji	20	10	0%	-	-	1	0	1
Qatar	17	30	0%	-	-	0	20	C
India	12	5	0%	-	-	-	-	-
Thailand	0	54	1%	17	22	-	9	3
all other	29	6	0%	22	63	20	5	2
Total Tonnes	12 033	6 393	100%	399	469	668	530	537

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)



MAT

12.033

64.03

\$5.32

share

37%

21%

19%

24%

100%

49%

51%

70%

59%

MAT = Moving Annual Total

