



Market Intelligence Update Australian Avocado Exports Weekly to 8 October 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

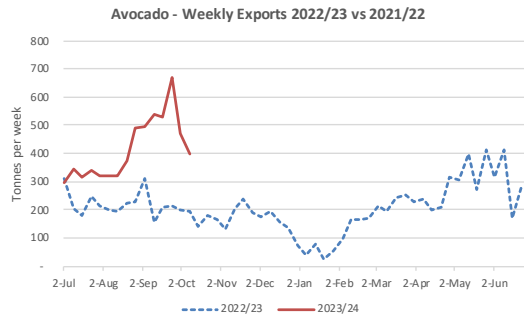
Australian Avocado until 8 October (FY24) were 6,210 tonnes which was 89 per cent above the same period in 2022/23. Exports in the latest week were 399 tonnes. Hong Kong, Singapore, and Malaysia accounted for 96 per cent of all exports in FY23 and remain the largest destinations. **Japan has recorded 390 tonnes from WA for the 2023/24 season to date. Thailand has recorded 54 tonnes under the new protocol.**

The ABS data for 12 months to August 2023 records 12,033 tonnes exported worth A\$64.03m with a unit value of A\$5.32 per kg (Table 3). The unit value in July / August was lower at \$4.34. If this was extrapolated to the 2023/24 YTD result the value would be \$26.99m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		8-Oct	Difference
		2022	2023		
		Tonnes	Tonnes		%
26	2-Jul	313	297	-5%	
27	9-Jul	207	346	68%	
28	16-Jul	181	314	73%	
29	23-Jul	247	339	37%	
30	30-Jul	214	322	50%	
31	6-Aug	200	318	59%	
32	13-Aug	192	319	66%	
33	20-Aug	222	373	68%	
34	27-Aug	231	492	113%	
35	3-Sep	311	497	60%	
36	10-Sep	156	537	244%	
37	17-Sep	207	530	156%	
38	24-Sep	216	668	209%	
39	1-Oct	197	469	138%	
40	8-Oct	196	399	103%	
41	15-Oct	144	-		
42	22-Oct	182	-		
43	29-Oct	163	-		
44	5-Nov	131	-		
45	12-Nov	202	-		
46	19-Nov	238	-		
47	26-Nov	192	-		
48	3-Dec	173	-		
49	10-Dec	195	-		
50	17-Dec	158	-		
51	24-Dec	135	-		
52	31-Dec	72	-		
1	7-Jan	38	-		
2	14-Jan	77	-		
FYTD	8-Oct	3,291	6,219	89.0%	
Moving Annual Total		12,033			

YTD Week ending Sunday, 8 October 2023



July to date	8-Oct
2021/22	3,291
2022/23	6,219
Change	89%

Table 3: Latest ABS Monthly

	July to August	change	MAT
Tonnes	3,294	70%	12,033
Million AUD	14.29	59%	64.03
A\$ per kg	\$4.34	-7%	\$5.32

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis
MAT = Moving Annual Total
2023/24 est Value \$26.99 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	2,274	37%
QLD	1,312	21%
VIC	1,195	19%
WA	1,462	24%
Other		
Total	6,219	100%
AIR	3,020	49%
SEA	3,199	51%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	8/10/2023	1/10/2023	24/9/2023	17/9/2023	10/9/2023
	August	8/10/2023	share	40	39	38	37	36
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,537	2,774	43%	160	134	301	219	339
Singapore	3,692	1,600	25%	71	99	129	113	95
Malaysia	2,179	1,302	20%	83	97	151	101	60
Japan	418	390	6%	32	50	34	50	18
Indonesia	53	27	0%	0.9	1.8	0.6	3.0	9.5
Brunei Daruss	31	16	0%	2.6	0.9	1.8	0.8	2.4
United Arab E	22	58	1%	11.2	-	29.9	8.4	8.3
New Caledoni	22	7	0%	-	1	-	-	-
Fiji	20	10	0%	-	-	1	0	1
Qatar	17	30	0%	-	-	0	20	0
India	12	5	0%	-	-	-	-	-
Thailand	0	54	1%	17	22	-	9	3
all other	29	6	0%	22	63	20	5	2
Total Tonnes	12,033	6,393	100%	399	469	668	530	537

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

