



Market Intelligence Update Australian Avocado Exports Weekly to 9 July 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports for the start of FY24 were 644 tonnes which was 23 per cent above the same period in 2022/23, although this overlaps the last week of FY23. Exports in the latest week were 346 tonnes. Hong Kong, Singapore, and Malaysia accounted for 96 per cent of all exports in FY23.. The first consignments to India have now been recorded with 10.5 tonnes to date. The ABS data for latest 11 months to May 2023 records 9,591 tonnes exported worth A\$52.3m with a unit value of A\$5.45 per kg (Table 3). If this was extrapolated to the 2023/24 YTD result the value would be \$3.5m for the first 2 week period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022	2023	
		Tonnes	Tonnes	%
9	3-Mar	218	214	-2%
10	10-Mar	324	193	-41%
11	17-Mar	358	241	-33%
12	24-Mar	415	250	-40%
13	31-Mar	425	228	-46%
14	7-Apr	351	238	-32%
15	14-Apr	354	198	-44%
16	21-Apr	218	209	-4%
17	28-Apr	164	316	93%
18	5-May	146	307	111%
19	12-May	138	396	187%
20	19-May	187	273	46%
21	26-May	290	414	43%
22	2-Jun	263	315	20%
23	9-Jun	228	414	82%
24	16-Jun	290	169	-42%
25	23-Jun	327	286	-12%
26	2-Jul	313	297	-5%
27	9-Jul	207	346	68%
28	16-Jul	181	-	-
29	23-Jul	247	-	-
30	30-Jul	214	-	-
31	6-Aug	200	-	-
32	13-Aug	192	-	-
33	20-Aug	222	-	-
34	27-Aug	231	-	-
35	3-Sep	311	-	-
36	10-Sep	156	-	-
37	17-Sep	207	-	-
YTD	9-Jul	520	644	23.9%
Moving Annual Total		10,639		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending Sunday, 9 July 2023

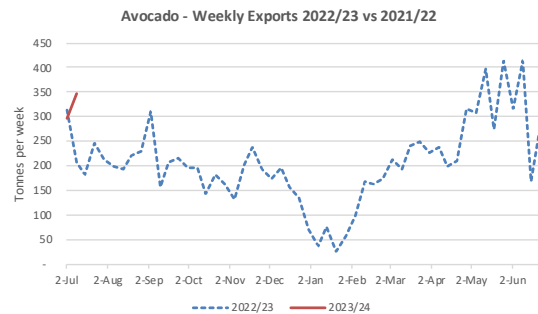


Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to		Market share	9/7/2023	2/7/2023	25/6/2023	18/6/2023	11/6/2023
	Jun - May	9/7/2023	2/7/2023						
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,203	293	46%	152	141	128	72	280	
Singapore	3,346	217	34%	118	99	86	48	53	
Malaysia	1,634	113	18%	68	45	63	38	52	
Japan	293	-	0%	-	-	-	-	-	
Indonesia	50	7	1%	1.1	6.0	-	-	17.7	
Brunei Daruss	32	2	0%	1.7	-	1.0	-	-	
United Arab E	17	-	0%	-	-	4.2	5.2	-	
New Caledoni	23	-	0%	-	-	-	-	-	
Fiji	18	-	0%	-	-	0	1	0	
Qatar	6	-	0%	-	-	-	-	0	
India	-	5	1%	2.1	3.3	3.2	1.9	-	
Kuwait	0	-	0%	-	-	-	-	-	
all other	17	-	0%	3	4	1	3	11	
Total Tonnes	10,639	643	100%	346	297	286	169	414	

Source: IHS Global Trade Atlas (2023); DAFF; Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to May	change	MAT
Tonnes	9,591	-9%	10,639
Million AUD	52.28	11%	57.25
A\$ per kg	\$5.45	22%	\$5.38

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	9-Jul
2021/22	520
2022/23	644
Change	24%

2022/23 est Value \$3.51 m

AIR	405 tonnes	63%
SEA	239 tonnes	37%

