



Market Intelligence Update Australian Avocado Exports Weekly to 10 March 2024

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports for FY24 to 10 March were 14,930 tonnes which was 142 per cent above the same period in 2022/23. Exports in most recent week 312 tonnes. Hong Kong, Singapore, and Malaysia accounted for 81 per cent of all exports to date in FY24 while others are increasing share. **Japan has recorded 954 tonnes from WA for the 2023/24 season. Thailand recorded 676 tonnes under the new protocol and exceeds the previous highest annual volume recorded in 2011. India received 330 tonnes from Australia in the past 10 weeks.**

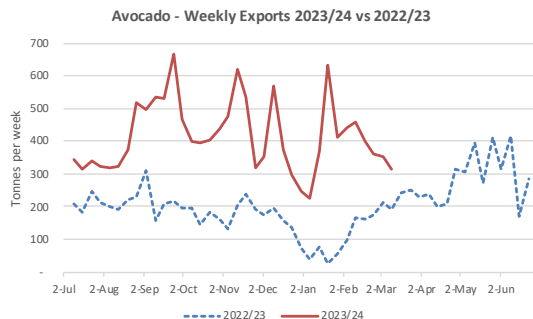
The ABS data for 12 months to Dec 2023 records 16,624 tonnes exported worth A\$77.01m with a unit value of A\$4.63 per kg (Table 3). The unit value in July–Dec was lower at \$4.14. If this was extrapolated to the 2023/24 YTD result the value would be \$61.87m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022/23	2023/24	
		Tonnes	10-Mar	%
		2022/23	2023/24	
39	1-Oct	197	469	
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	167%
44	5-Nov	131	477	264%
45	12-Nov	202	618	206%
46	19-Nov	238	535	124%
47	26-Nov	192	318	66%
48	3-Dec	173	351	103%
49	10-Dec	195	569	192%
50	17-Dec	158	374	137%
51	24-Dec	135	297	119%
52	31-Dec	72	249	248%
1	7-Jan	38	225	496%
2	14-Jan	77	369	380%
3	21-Jan	26	631	
4	28-Jan	56	414	634%
5	4-Feb	98	441	351%
6	11-Feb	167	459	174%
7	18-Feb	164	401	145%
8	25-Feb	173	360	108%
9	3-Mar	214	354	
10	10-Mar	193	313	
11	17-Mar	241	-	
12	24-Mar	250	-	
13	31-Mar	228	-	
14	7-Apr	238	-	
15	14-Apr	198	-	
FYTD	10-Mar	6,168	14,930	142.1%
Moving Annual Total		16,624		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending Sunday, 10 March 2024



July to date	10-Mar
2021/22	6,168
2022/23	14,930
Change	142%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	10/3/2024	3/3/2024	25/2/2024	18/2/2024	11/2/2024
	December	10/3/2024	share	10	9	8	7	6
		Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	7,243	5,963	39%	135	116	151	140	284
Singapore	4,269	3,610	24%	100	103	84	120	71
Malaysia	3,121	2,736	18%	67	80	62	34	27
Japan	813	954	6%	-	-	-	-	-
Thailand	443	676	4%	-	13	22	5	38
United Arab E	340	475	3%	-	19	3	35	4
India	12	330	2%	-	16	17	64	32
Saudi Arabia	107	124	1%	8.0	3.7	20.1	-	-
Qatar	56	56	0%	-	0.2	-	0.8	0.9
Indonesia	68	39	0%	0.9	1.6	0.5	0.5	-
Brunei Daruss	36	31	0%	-	0.6	0.5	0.9	1.0
Fiji	21	14	0%	-	-	-	-	-
all other	115	-	0%	43	0	1	1	0
Total Tonnes	16,624	15,153	100%	354	354	360	401	459

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to	December	change	MAT
Tonnes	11,149	115%	16,624	
Million AUD	46.20	65%	77.01	
A\$ per kg	\$4.14	-23%	\$4.63	

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$61.87 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	4,572	31%
QLD	1,735	12%
VIC	1,790	12%
WA	6,830	46%
Other	4	0%
Total	14,930	100%
AIR	6,607	44%
SEA	8,323	56%

* establishment state of expc

