



# Market Intelligence Update Australian Avocado Exports Weekly to 10 December 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

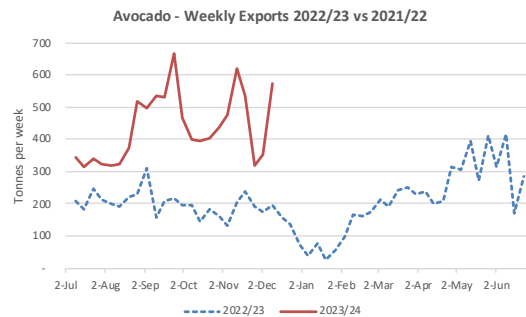
Australian Avocado exports to the latest week were 10,048 tonnes which was 118 per cent above the same period in 2022/23. Exports in the latest week were 571 tonnes. Hong Kong, Singapore, and Malaysia accounted for 82 per cent of all exports to date in FY24 while others are increasing share. **Japan has recorded 902 tonnes from WA for the 2023/24 season to date. Thailand has recorded 425 tonnes under the new protocol.** The ABS data for 12 months to October 2023 records 14,544 tonnes exported worth A\$70.92m with a unit value of A\$4.88 per kg (Table 3). The unit value in July –Sept was lower at \$4.07. If this was extrapolated to the 2023/24 YTD result the value would be \$40.91m for the period subject to final ABS data.

**Table 1 : Avocados exported from Australia by week Exports by Week**

Week No	W/Ending	YTD to week		10-Dec	Difference
		2022	2023		
		Tonnes	Tonnes		%
26	2-Jul	-	-		
27	9-Jul	207	346		67%
28	16-Jul	181	314		73%
29	23-Jul	247	339		37%
30	30-Jul	214	322		50%
31	6-Aug	200	318		59%
32	13-Aug	192	322		67%
33	20-Aug	222	373		68%
34	27-Aug	231	517		124%
35	3-Sep	311	497		60%
36	10-Sep	156	537		244%
37	17-Sep	207	529		155%
38	24-Sep	216	665		208%
39	1-Oct	197	469		138%
40	8-Oct	196	399		103%
41	15-Oct	144	394		174%
42	22-Oct	182	402		120%
43	29-Oct	163	436		167%
44	5-Nov	131	477		264%
45	12-Nov	202	618		206%
46	19-Nov	238	535		124%
47	26-Nov	192	318		66%
48	3-Dec	173	351		103%
49	10-Dec	195	571		193%
50	17-Dec	158	-		
51	24-Dec	135	-		
52	31-Dec	72	-		
1	7-Jan	38	-		
2	14-Jan	77	-		
<b>FYTD</b>	<b>10-Dec</b>	<b>4,598</b>	<b>10,048</b>		<b>118.5%</b>
<b>Moving Annual Total</b>		<b>14,544</b>			

Source: DAFF; Fresh Intelligence analysis

**YTD Week ending Sunday, 10 December 2023**



July to date	10-Dec
2021/22	4,598
2022/23	10,048
<b>Change</b>	<b>119%</b>

**Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks**

Market	Last MAT	July to	Market	10/12/2023	3/12/2023	26/11/2023	19/11/2023	12/11/2023
	October	10/12/2023	share	49	48	47	46	45
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	6,498	3,948	40%	179	143	103	213	221
Singapore	3,984	2,403	24%	125	102	67	98	140
Malaysia	2,614	1,803	18%	78	43	80	62	108
Japan	816	902	9%	69	-	-	72	85
Thailand	225	425	4%	58	40	42.0	35.4	24.3
United Arab E	120	243	2%	27	15	19	46.6	32.3
Qatar	41	47	0%	10.3	0	1.4	0	1
Indonesia	67	29	0%	0.9	1	1	-	-
Brunei Daruss	35	20	0%	0.7	1	1	1	-
Fiji	20	14	0%	1	0	0	0	-
New Caledoni	14	15	0%	-	-	1.5	3.4	-
India	9	3	0%	-	-	-	-	-
all other	108	81	1%	23	6	2	3	6
<b>Total Tonnes</b>	<b>14,544</b>	<b>9,969</b>	<b>100%</b>	<b>571</b>	<b>351</b>	<b>318</b>	<b>535</b>	<b>618</b>

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

**Table 3: Latest ABS Monthly**

	July to	October	change	MAT
<b>Tonnes</b>	7,576	14,544	105%	14,544
<b>Million AUD</b>	30.85	70.92	65%	70.92
<b>A\$ per kg</b>	\$4.07	\$4.88	-19%	\$4.88

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$40.91 m

**Table 4: FYTD Export by state\***

States	FYTD (Tonnes)	share
NSW	3,357	33%
QLD	1,235	12%
VIC	1,643	16%
WA	3,828	38%
Other		0%
<b>Total</b>	<b>10,048</b>	<b>100%</b>
<b>AIR</b>	<b>4,592</b>	<b>46%</b>
<b>SEA</b>	<b>5,456</b>	<b>54%</b>

\* establishment state of exp

