



Market Intelligence Update Australian Avocado Exports Weekly to 12 March 2023

This report was developed for AAL from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 6,481 tonnes which was 20.1 per cent **below** the same period in 2021/22. Exports in the latest week were 193 tonnes and 41 per cent below than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports YTD. Japan has recorded 245 tonnes since July though no trade since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 7 months to January 2023 records 5,427 tonnes exported worth A\$29.48m with a unit value of A\$5.43 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be \$35.21m for the 8.5 month period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2021/22	12-Mar	
		Tonnes	Tonnes	%
39	2-Oct	231	197	-15%
40	9-Oct	231	196	-15%
41	16-Oct	174	144	-17%
42	23-Oct	292	182	-38%
43	30-Oct	195	163	-16%
44	6-Nov	307	131	-57%
45	13-Nov	255	202	-21%
46	20-Nov	308	238	-23%
47	27-Nov	225	192	-15%
48	4-Dec	328	173	-47%
49	11-Dec	170	195	15%
50	18-Dec	214	158	-26%
51	25-Dec	307	135	-56%
52	1-Jan	49	72	46%
1	8-Jan	117	38	-68%
2	15-Jan	190	77	-60%
3	22-Jan	209	26	-88%
4	29-Jan	108	56	-48%
5	5-Feb	90	98	9%
6	12-Feb	210	167	-20%
7	19-Feb	260	164	-37%
8	26-Feb	166	173	4%
9	5-Mar	218	214	-2%
10	12-Mar	324	193	-41%
11	19-Mar	358	-	-100%
12	26-Mar	415	-	-100%
13	2-Apr	425	-	-100%
14	9-Apr	351	-	-100%
15	16-Apr	354	-	-100%
YTD	12-Mar	8,116	6,481	-20.1%
Moving Annual Total		10,533		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending **Sunday, 12 March 2023**

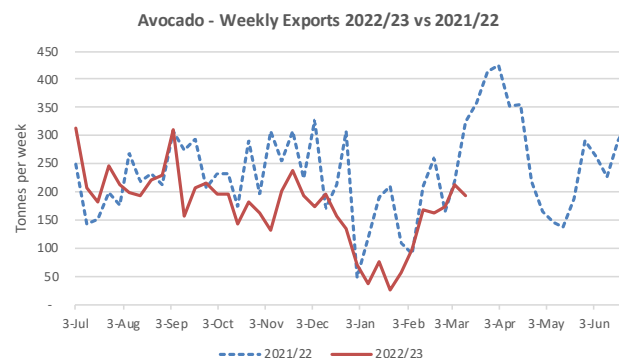


Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	12/3/2023	5/3/2023	26/2/2023	19/2/2023	12/2/2023
	Jan - Dec	12/3/2023	share	10	9	8	7	6
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	4,976	2,650	41%	123	103	73	68	70
Singapore	3,394	2,261	35%	48	75	57	48	63
Malaysia	1,707	1,155	18%	20	35	42	46	32
Japan	263	245	4%	-	-	-	-	-
Indonesia	41	19	0%	0.4	0.5	0.4	0.7	1.7
Brunei Daruss	36	23	0%	1.0	0.6	0.6	1.1	0.8
Fiji	18	12	0%	0.2	0.2	0.3	0.2	-
New Caledoni	21	19	0%	-	-	-	-	-
Kuwait	7	-	0%	-	-	-	-	-
United Arab E	11	9	0%	-	-	-	-	-
Qatar	8	4	0%	-	-	0	-	-
all other	51	40	1%	0	-	0	0	0
Total Tonnes	10,533	6,436	100%	193	214	173	164	167

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to January	change	MAT
Tonnes	5,427	-17%	10,533
Million AUD	29.48	5%	53.50
A\$ per kg	\$5.43	26%	\$5.08

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

	July to date	12-Mar
2021/22	8,116	
2022/23	6,481	
Change		-20%

2022/23 est Value \$35.21 m

AIR	4,678 tonnes	72%
SEA	1,803 tonnes	28%

