



# Market Intelligence Update Australian Avocado Exports Weekly to 14 April 2024

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports for FY24 to the latest week were 16,511 tonnes which was 126 per cent above the same period in 2022/23. Exports in most recent week 422 tonnes. Hong Kong, Singapore, and Malaysia accounted for 82 per cent of all exports to date in FY24 while others are increasing share. **Japan recorded 954 tonnes from WA for the 2023/24 season. Thailand recorded 696 tonnes under the new protocol and exceeds the previous highest annual volume recorded in 2011. India received 348 tonnes from Australia since January until early March.**

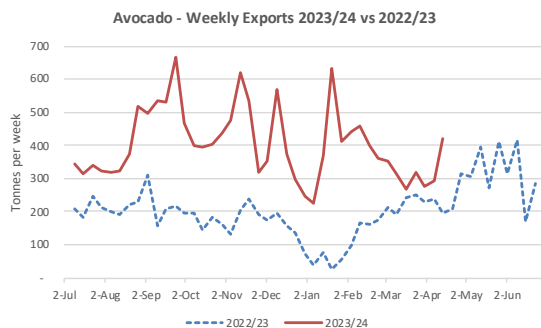
The ABS data for 12 months to Feb 2024 records 19,343 tonnes exported worth A\$89.60m with a unit value of A\$4.63 per kg (Table 3). The unit value in July –Jan was lower at \$4.37. If this was extrapolated to the 2023/24 YTD result the value would be \$72.11m for the period subject to final ABS data.

**Table 1 : Avocados exported from Australia by week Exports by Week**

Week No	W/Ending	YTD to week		Difference
		2022/23	2023/24	
		Tonnes	Tonnes	%
39	1-Oct	197	469	
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	167%
44	5-Nov	131	477	264%
45	12-Nov	202	618	206%
46	19-Nov	238	535	124%
47	26-Nov	192	318	66%
48	3-Dec	173	351	103%
49	10-Dec	195	569	192%
50	17-Dec	158	374	137%
51	24-Dec	135	297	119%
52	31-Dec	72	249	248%
1	7-Jan	38	225	496%
2	14-Jan	77	369	380%
3	21-Jan	26	631	
4	28-Jan	56	414	634%
5	4-Feb	98	441	351%
6	11-Feb	167	459	174%
7	18-Feb	164	401	145%
8	25-Feb	173	360	108%
9	3-Mar	214	354	65%
10	10-Mar	193	313	62%
11	17-Mar	241	268	11%
12	24-Mar	250	321	28%
13	31-Mar	228	275	21%
14	7-Apr	238	295	24%
15	14-Apr	198	422	113%
<b>FYTD</b>	<b>14-Apr</b>	<b>7,324</b>	<b>16,511</b>	<b>125.5%</b>
<b>Moving Annual Total</b>		<b>19,343</b>		

Source: DAFF; Fresh Intelligence analysis

**YTD Week ending Sunday, 14 April 2024**



July to date	14-Apr
2021/22	7,324
2022/23	16,511
Change	125%

**Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks**

Market	Last MAT	July to		Market		14/4/2024	7/4/2024	31/3/2024	24/3/2024	17/3/2024
	February	Tonnes	share	15	14	13	12	11		
		Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes		
Hong Kong	8,327	6,654	40%	254	153	157	174	99		
Singapore	4,713	3,975	24%	102	79	81	70	64		
Malaysia	3,419	3,110	19%	38	59	18	68	70		
Japan	954	954	6%	-	-	-	-	-		
Thailand	696	696	4%	-	-	-	-	0		
United Arab E	462	506	3%	23	2	-	3	30		
India	355	348	2%	-	-	-	-	-		
Saudi Arabia	131	138	1%	-	-	14.7	-	-		
Qatar	60	57	0%	0.1	0.2	0.6	1.5	0.3		
Indonesia	71	42	0%	-	-	-	-	1.1		
Brunei Daruss	35	33	0%	2.7	-	0.9	2.8	0.4		
Fiji	21	15	0%	-	-	-	-	0		
all other	121	-	0%	2	1	3	1	3		
<b>Total Tonnes</b>	<b>19,343</b>	<b>16,639</b>	<b>100%</b>	<b>422</b>	<b>295</b>	<b>275</b>	<b>321</b>	<b>268</b>		

Source: IHS Global Trade Atlas (2024); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

**Table 3: Latest ABS Monthly**

	July to February	change	MAT
Tonnes	14,745	143%	19,343
Million AUD	64.40	92%	89.60
A\$ per kg	\$4.37	-21%	\$4.63

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$72.11 m

**Table 4: FYTD Export by state\***

States	FYTD (Tonnes)	share
NSW	5,031	30%
QLD	2,778	17%
VIC	1,844	11%
WA	6,856	42%
Other	2	0%
<b>Total</b>	<b>16,511</b>	<b>100%</b>
<b>AIR</b>	<b>7,741</b>	<b>47%</b>
<b>SEA</b>	<b>8,770</b>	<b>53%</b>

\* establishment state of expc

