





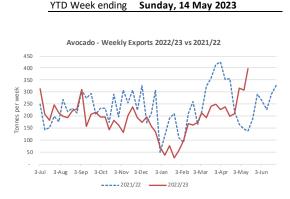
Market Intelligence Update Australian Avocado Exports Weekly to 14 May 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 8,865 tonnes which was 17 per cent below the same period in 2021/22. Exports in the latest week were 396 tonnes, which was the highest weekly figure in 12 months. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports YTD. Japan has recorded 277 tonnes since July though no trade since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 9 months to March 2023 records 7,052 tonnes exported worth A\$38.50m with a unit value of A\$5.52 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be \$48.9m for the 10.5 month period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

| Maral, Na | M//Fadir | YTD to week | 14-May | D:10 | |
|-----------------|----------|-------------|------------|------------|--|
| Week No | W/Ending | 2021/22 | 2022/23 | Difference | |
| | | Tonnes | Tonnes | % | |
| 49 | 11-Dec | 170 | 195 | 15% | |
| 50 | 18-Dec | 214 | 158 | -26% | |
| 51 | 25-Dec | 307 | 135 | -56% | |
| 52 | 1-Jan | 49 | 72 | 46% | |
| 1 | 8-Jan | 117 | 38 | -68% | |
| 2 | 15-Jan | 190 | 77 | -60% | |
| 3 | 22-Jan | 209 | 26 | -88% | |
| 4 | 29-Jan | 108 | 56 | -48% | |
| 5 | 5-Feb | 90 | 98 | 9% | |
| 6 | 12-Feb | 210 | 167 | -20% | |
| 7 | 19-Feb | 260 | 164 | -37% | |
| 8 | 26-Feb | 166 | 173 | 4% | |
| 9 | 5-Mar | 218 | 214 | -2% | |
| 10 | 12-Mar | 324 | 193 | -41% | |
| 11 | 19-Mar | 358 | 241 | -33% | |
| 12 | 26-Mar | 415 | 250 | -40% | |
| 13 | 2-Apr | 425 | 228 | -46% | |
| 14 | 9-Apr | 351 | 238 | -32% | |
| 15 | 16-Apr | 354 | 198 | -44% | |
| 16 | 23-Apr | 218 | 209 | -4% | |
| 17 | 30-Apr | 164 | 316 | 93% | |
| 18 | 7-May | 146 | 307 | 111% | |
| 19 | 14-May | 138 | 396 | 187% | |
| 20 | 21-May | 187 | | -100% | |
| 21 | 28-May | 290 | - | -100% | |
| 22 | 4-Jun | 263 | _ | -100% | |
| 23 | 11-Jun | 228 | - | -100% | |
| 24 | 18-Jun | 290 | _ | -100% | |
| 25 | 25-Jun | 327 | _ | -100% | |
| | 74 | , 527 | <u>I</u> I | 100% | |
| YTD | 14-May | 10,685 | 8,865 | -17.0% | |
| | | | | | |
| oving Annual To | otal | 10,094 | | | |



July to March change MAT Tonnes -18% 7,052 10,094 Million AUD 38.90 4% 53.40 \$5.52 Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis MAT = Moving Annual Total July to date 14-May 10,685 2021/22 2022/23 8.865 Change -17% 2022/23 est Value \$48.90 m

Table 3: Latest ABS Monthly

AIR 6,683 tonnes 75% SEA 2,182 tonnes 25%

Table 2: Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

| | Last MAT | July to | Market | 14/5/2023 | 7/5/2023 | 30/4/2023 | 23/4/2023 | 16/4/2023 |
|---------------|-----------|-----------|--------|-----------|----------|-----------|-----------|-----------|
| Market | Jan - Dec | 14/5/2023 | share | 19 | 18 | 17 | 16 | 15 |
| | Tonnes | Tonnes | % | Tonnes | Tonnes | Tonnes | Tonnes | Tonnes |
| Hong Kong | 4,837 | 4,124 | 46% | 260 | 168 | 172 | 124 | 102 |
| Singapore | 3,243 | 2,982 | 33% | 83 | 97 | 90 | 63 | 69 |
| Malaysia | 1,573 | 1,449 | 16% | 47 | 40 | 53 | 21 | 26 |
| Japan | 293 | 277 | 3% | - | - | - | - | - |
| Indonesia | 36 | 25 | 0% | 3.2 | 1.0 | - | - | - |
| Brunei Daruss | 36 | 26 | 0% | 0.5 | 0.6 | 0.2 | - | 0.3 |
| Fiji | 19 | 13 | 0% | - | - | 0.3 | 0.2 | - |
| New Caledoni | i 21 | 21 | 0% | 1.0 | - | 1 | 1 | - |
| Kuwait | 0 | 2 | 0% | 1.3 | - | - | - | - |
| United Arab E | 9 | 10 | 0% | - | 1 | - | - | - |
| Qatar | 5 | 5 | 0% | - | - | - | - | 0 |
| all other | 21 | 10 | 0% | | | | | |
| Total Tonnes | 10,094 | 8,944 | 100% | 396 | 307 | 316 | 209 | 198 |





