



Market Intelligence Update
Australian Avocado Exports
Weekly to 15 January 2023

Confidential to AAL Members

This report was developed for AAL from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 5,391 tonnes which was 17.5 per cent **below** the same period in 2021/22. Exports in the latest week were 77 tonnes and 60 per cent lower than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports. Japan has recorded 241 tonnes since July though no trade now since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 5 months to November 2022 records 4,618 tonnes exported worth A\$24.4m with a unit value of A\$5.28 per kg (Table 3). If this was extrapolated to the annual result the value would be \$57.13m for 2022 subject to final ABS data expected in February.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2021/22	2022/23	
		15-Jan		
		Tonnes	Tonnes	%
39	2-Oct	231	197	-15%
40	9-Oct	231	196	-15%
41	16-Oct	174	144	-17%
42	23-Oct	292	182	-38%
43	30-Oct	195	163	-16%
44	6-Nov	307	131	-57%
45	13-Nov	255	202	-21%
46	20-Nov	308	238	-23%
47	27-Nov	225	192	-15%
48	4-Dec	328	173	-47%
49	11-Dec	170	195	15%
50	18-Dec	214	158	-26%
51	25-Dec	307	135	-56%
52	1-Jan	49	72	46%
1	8-Jan	117	38	-68%
2	15-Jan	190	77	-60%
3	22-Jan	209	-	-100%
4	29-Jan	108	-	-100%
5	5-Feb	90	-	-100%
6	12-Feb	210	-	-100%
7	19-Feb	260	-	-100%
8	26-Feb	166	-	-100%
9	5-Mar	218	-	-100%
10	12-Mar	324	-	-100%
11	19-Mar	358	-	-100%
12	26-Mar	415	-	-100%
13	2-Apr	425	-	-100%
14	9-Apr	351	-	-100%
15	16-Apr	354	-	-100%
YTD	15-Jan	6,531	5,391	-17.5%
Moving Annual Total		11,287		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending **Sunday, 15 January 2023**

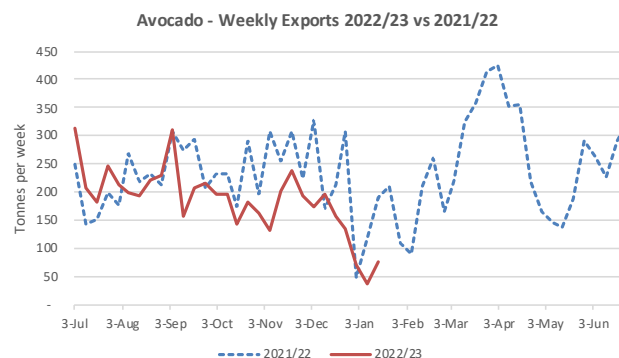


Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	8/1/2023	8/1/2023	1/1/2023	25/12/2022	18/12/2022
	Nov - Oct	15/1/2023	share	2	1	52	51	50
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,251	2,170	40%	27	10	32	44	41
Singapore	3,605	1,915	35%	34	20	25	35	66
Malaysia	1,925	916	17%	12	8	14	52	31
Japan	257	242	4%	-	-	-	-	18
Indonesia	47	16	0%	0	-	-	2	0
Brunei Daruss	39	19	0%	0	0	0	2	2
Fiji	18	11	0%	-	0	0	0	0
New Caledoni	23	19	0%	-	-	1	-	-
Kuwait	7	-	0%	-	-	-	-	-
United Arab E	52	9	0%	-	-	-	0	-
Qatar	10	4	0%	-	-	0	-	0
all other	51	144	3%	3	0	0	0	0
Total Tonnes	11,287	5,465	100%	77	38	72	135	158

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to	November	change	MAT
Tonnes	4,618	4,618	-7%	11,287
Million AUD	24.40	24.40	15%	55.21
A\$ per kg	\$5.28	\$5.28	23%	\$4.89

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	15-Jan
2021/22	6,531
2022/23	5,391
Change	-17%

2022 est Value \$28.48 m

AIR	3,622 tonnes	67%
SEA	1,769 tonnes	33%

