

Market Intelligence Update Australian Avocado Exports

Weekly to 15 January 2023

Confidential to AAL Members This report was developed for AAL from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 5,391 tonnes which was 17.5 per cent below the same period in 2021/22. Exports in the latest week were 77 tonnes and 60 per cent lower than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports. Japan has recorded 241 tonnes since July though no trade now since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 5 months to November 2022 records 4,618 tonnes exported worth A\$24.4m with a unit value of A\$5.28 per kg (Table 3). If this was extrapolated to the annual result the value would be \$57.13m for 2022 subject to final ABS data expected in February.

Table 1 : Avocados exported from Australia by week Exports by Week

/Ending 2-Oct 9-Oct 16-Oct 23-Oct 30-Oct 6-Nov 13-Nov 20-Nov 27-Nov 4-Dec 11-Dec 18-Dec 1-Jan 8-Jan 15-Jan 22-Jan	2021/22 Tonnes 231 231 174 292 195 307 255 308 225 328 170 214 307 49 117 190 209	2022/23 Tonnes 197 196 144 182 163 131 202 238 192 173 195 158 135 72 38 77	Difference % -15% -15% -15% -17% -38% -16% -57% -214 -23% -15% -47% -26% -66% -68% -60% -100%
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1-Jan 8-Jan 15-Jan	49 117 190	72 38	46% -68% -60%
8-Jan 15-Jan	117 190	38	-68% -60%
15-Jan	190		-60%
		77	
22-Jan	209		-100%
		-	100/
4 29-Jan 5 5-Feb 6 12-Feb 7 19-Feb		-	-100%
		-	-100%
		-	-100%
		-	-100%
26-Feb	166	-	-100%
5-Mar	218	-	-100%
L2-Mar	324	-	-100%
L9-Mar	358	-	-100%
26-Mar	415	-	-100%
2-Apr	425	-	-100%
9-Apr	351	-	-100%
16-Apr	354	-	-100%
15-lan	6,531	5,391	-17.5%
	19-Mar 26-Mar 2-Apr 9-Apr	1.9-Mar 358 16-Mar 415 2-Apr 425 9-Apr 351 16-Apr 354	.9-Mar 358 - 26-Mar 415 - 2-Apr 425 - 9-Apr 351 - 16-Apr 354 -

YTD Week ending Sunday, 15 January 2023

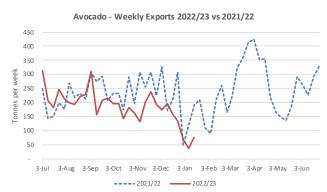


Table 3: Latest ABS Monthly

July to	November	change	MAT	
Tonnes	4,618	-7%	6	11,287
Million AUD	24.40	15%	6	55.21
A\$ per kg	\$5.28	23%	6	\$4.89

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	15-Jan
2021/22	6,531
2022/23	5,391
Change	-17%

2022 est Value \$28.48 m

AIR	3,622	tonnes	67%
SEA	1,769	tonnes	33%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

	Last MAT	July to	Market	8/1/2023	8/1/2023	1/1/2023	25/12/2022	18/12/2022
Market	Nov - Oct	15/1/2023	share	2	1	52	51	50
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,251	2,170	40%	27	10	32	44	41
Singapore	3,605	1,915	35%	34	20	25	35	66
Malaysia	1,925	916	17%	12	8	14	52	31
Japan	257	242	4%		-	-	-	18
Indonesia	47	16	0%	0	-	-	2	0
Brunei Darus	s 39	19	0%	0	0	0	2	2
Fiji	18	11	0%		0	0	0	0
New Caledon	i 23	19	0%	-	-	1	-	-
Kuwait	7	-	0%		-	-	-	-
United Arab E	52	9	0%	-	-	-	0	-
Qatar	10	4	0%	-	-	0	-	0
all other	51	144	3%	3	0	0	0	0
Total Tonnes	11,287	5,465	100%	77	38	72	135	158

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

Source: DAFF; Fresh Intelligence analysis

