



Market Intelligence Update

Australian Avocado Exports Weekly to 16 April 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 7,637 tonnes which was 23.8 per cent **below** the same period in 2021/22. Exports in the latest week were 198 tonnes and 44 per cent below than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports YTD. Japan has recorded 245 tonnes since July though no trade since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 8 months to February 2023 records 6,110 tonnes exported worth A\$33.75m with a unit value of A\$5.52 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be \$42.18m for the 9.5 month period subject to final ABS data.

Table 1 : Avocados exported from Australia by week
Exports by Week

Week No	W/Ending	YTD to week		Difference
		2021/22	2022/23	
		Tonnes	Tonnes	%
49	11-Dec	170	195	15%
50	18-Dec	214	158	-26%
51	25-Dec	307	135	-56%
52	1-Jan	49	72	46%
1	8-Jan	117	38	-68%
2	15-Jan	190	77	-60%
3	22-Jan	209	26	-88%
4	29-Jan	108	56	-48%
5	5-Feb	90	98	9%
6	12-Feb	210	167	-20%
7	19-Feb	260	164	-37%
8	26-Feb	166	173	4%
9	5-Mar	218	214	-2%
10	12-Mar	324	193	-41%
11	19-Mar	358	241	-33%
12	26-Mar	415	250	-40%
13	2-Apr	425	228	-46%
14	9-Apr	351	238	-32%
15	16-Apr	354	198	-44%
16	23-Apr	218	-	-100%
17	30-Apr	164	-	-100%
18	7-May	146	-	-100%
19	14-May	138	-	-100%
20	21-May	187	-	-100%
21	28-May	290	-	-100%
22	4-Jun	263	-	-100%
23	11-Jun	228	-	-100%
24	18-Jun	290	-	-100%
25	25-Jun	327	-	-100%
YTD	16-Apr	10,019	7,637	-23.8%
Moving Annual Total		10,531		

YTD Week ending **Sunday, 16 April 2023**

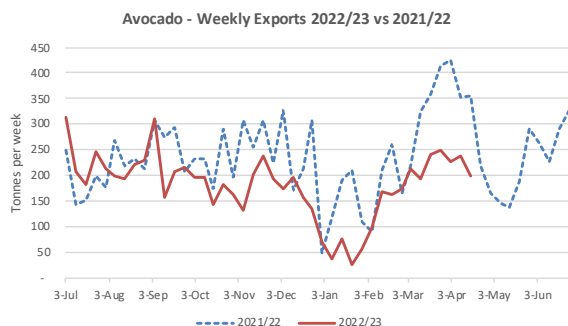


Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to		Market share	16/4/2023	9/4/2023	2/4/2023	26/3/2023	19/3/2023
	Jan - Dec	16/4/2023	16/4/2023		15	14	13	12	11
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	4,997	3,344	44%	102	155	132	128	157	
Singapore	3,350	2,632	34%	69	65	79	73	58	
Malaysia	1,733	1,322	17%	26	19	15	49	25	
Japan	261	245	3%	-	-	-	-	-	
Indonesia	40	20	0%	-	0.4	0.5	-	0.3	
Brunei Daruss	37	25	0%	0.3	0.6	0.6	0.6	0.3	
Fiji	18	13	0%	-	0.2	0.4	0.1	0.2	
New Caledoni	21	19	0%	-	-	-	-	-	
Kuwait	7	0	0%	-	-	-	-	-	
United Arab E	10	9	0%	-	-	-	-	-	
Qatar	7	5	0%	0.1	-	-	-	0	
all other	50	39	1%	-	-	-	-	-	
Total Tonnes	10,531	7,672	100%	198	238	228	250	241	

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to February	change	MAT
Tonnes	6,110	-15%	10,531
Million AUD	33.75	8%	54.38
A\$ per kg	\$5.52	27%	\$5.16

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	16-Apr
2021/22	10,019
2022/23	7,637
Change	-24%

2022/23 est Value \$42.18 m

AIR	5,750 tonnes	75%
SEA	1,886 tonnes	25%