



Market Intelligence Update Australian Avocado Exports Weekly to 17 March 2024

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports for FY24 to 17 March were 15,199 tonnes which was 137 per cent above the same period in 2022/23. Exports in most recent week 268 tonnes. Hong Kong, Singapore, and Malaysia accounted for 82 per cent of all exports to date in FY24 while others are increasing share. **Japan recorded 960 tonnes from WA for the 2023/24 season. Thailand recorded 668 tonnes under the new protocol and exceeds the previous highest annual volume recorded in 2011. India received 336 tonnes from Australia in the past 10 weeks.**

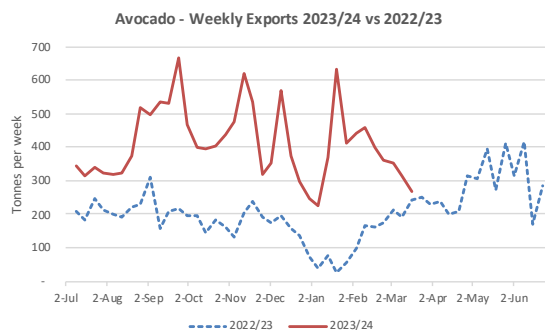
The ABS data for 12 months to Jan 2023 records 18,212 tonnes exported worth A\$84.55m with a unit value of A\$4.64 per kg (Table 3). The unit value in July –Jan was lower at \$4.26. If this was extrapolated to the 2023/24 YTD result the value would be \$64.82m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022/23	2023/24	
		Tonnes	Tonnes	%
39	1-Oct	197	469	
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	167%
44	5-Nov	131	477	264%
45	12-Nov	202	618	206%
46	19-Nov	238	535	124%
47	26-Nov	192	318	66%
48	3-Dec	173	351	103%
49	10-Dec	195	569	192%
50	17-Dec	158	374	137%
51	24-Dec	135	297	119%
52	31-Dec	72	249	248%
1	7-Jan	38	225	496%
2	14-Jan	77	369	380%
3	21-Jan	26	631	
4	28-Jan	56	414	634%
5	4-Feb	98	441	351%
6	11-Feb	167	459	174%
7	18-Feb	164	401	145%
8	25-Feb	173	360	108%
9	3-Mar	214	354	65%
10	10-Mar	193	313	62%
11	17-Mar	241	268	11%
12	24-Mar	250	-	-
13	31-Mar	228	-	-
14	7-Apr	238	-	-
15	14-Apr	198	-	-
FYTD	17-Mar	6,409	15,199	137.1%
Moving Annual Total		18,212		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending **Sunday, 17 March 2024**



July to date	17-Mar
2021/22	6,409
2022/23	15,199
Change	137%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	17/3/2024	10/3/2024	3/3/2024	25/2/2024	18/2/2024
	January	17/3/2024	share	11	10	9	8	7
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	7,902	6,082	39%	99	135	116	151	140
Singapore	4,542	3,722	24%	64	100	103	84	120
Malaysia	3,327	2,912	19%	70	67	80	62	34
Japan	924	960	6%	-	-	-	-	-
Thailand	561	668	4%	0	-	13	22	5
United Arab E	400	505	3%	30	-	19	3	35
India	162	336	2%	-	-	16	17	64
Saudi Arabia	111	127	1%	-	8.0	3.7	20.1	-
Qatar	59	55	0%	0.3	-	0.2	-	0.8
Indonesia	71	43	0%	1.1	0.9	1.6	0.5	0.5
Brunei Daruss	36	27	0%	0.4	-	0.6	0.5	0.9
Fiji	21	15	0%	0	-	-	-	-
all other	117	-	0%	3	2	0	1	1
Total Tonnes	18,212	15,556	100%	268	313	354	360	401

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to January	change	MAT
Tonnes	12,961	139%	18,212
Million AUD	55.28	88%	84.55
A\$ per kg	\$4.26	-22%	\$4.64

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$64.82 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	4,636	31%
QLD	1,914	13%
VIC	1,787	12%
WA	6,838	45%
Other	24	0%
Total	15,199	100%
AIR	6,854	45%
SEA	8,345	55%

* establishment state of exp



Hort Innovation AVOCADO FUND