



Market Intelligence Update Australian Avocado Exports Weekly to 17 Sept 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

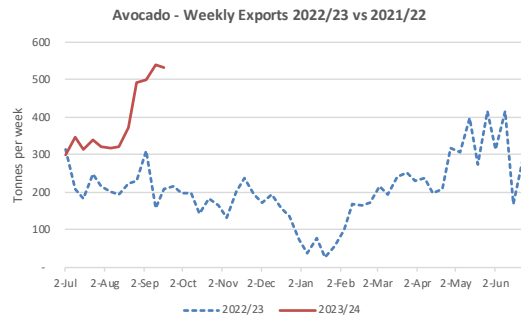
Australian Avocado until 17 September FY24 were 4,684 tonnes which was 74.7 per cent above the same period in 2022/23. Exports in the latest week were 530 tonnes. Hong Kong, Singapore, and Malaysia accounted for 96 per cent of all exports in FY23 and remain the largest destinations. **Japan has recorded 235 tonnes from WA for the 2023/24. Thailand has recorded 15 tonnes under the new protocol.**

The ABS data for 12 months to July 2023 records 11,091 tonnes exported worth A\$60.73m with a unit value of A\$5.48 per kg (Table 3). The unit value in July was lower at \$4.42. If this was extrapolated to the 2023/24 YTD result the value would be \$20.68m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022	2023	
		Tonnes	Tonnes	%
26	2-Jul	313	297	-5%
27	9-Jul	207	346	68%
28	16-Jul	181	314	73%
29	23-Jul	247	339	37%
30	30-Jul	214	322	50%
31	6-Aug	200	318	59%
32	13-Aug	192	319	66%
33	20-Aug	222	373	68%
34	27-Aug	231	492	113%
35	3-Sep	311	497	60%
36	10-Sep	156	537	244%
37	17-Sep	207	530	156%
38	24-Sep	216	-	-
39	1-Oct	197	-	-
40	8-Oct	196	-	-
41	15-Oct	144	-	-
42	22-Oct	182	-	-
43	29-Oct	163	-	-
44	5-Nov	131	-	-
45	12-Nov	202	-	-
46	19-Nov	238	-	-
47	26-Nov	192	-	-
48	3-Dec	173	-	-
49	10-Dec	195	-	-
50	17-Dec	158	-	-
51	24-Dec	135	-	-
52	31-Dec	72	-	-
1	7-Jan	38	-	-
2	14-Jan	77	-	-
FYTD	17-Sep	2,681	4,684	74.7%
Moving Annual Total		11,091		

YTD Week ending Sunday, 17 September 2023



July to date	17-Sep
2021/22	2,681
2022/23	4,684
Change	75%

Table 3: Latest ABS Monthly

	July to July	change	MAT
Tonnes	1,423	42%	11,091
Million AUD	6.29	46%	60.73
A\$ per kg	\$4.42	3%	\$5.48

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis
MAT = Moving Annual Total
2023/24 est Value \$20.68 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	1,263	27%
QLD	1,132	24%
VIC	170	4%
WA	556	12%
Total	4,684	100%
AIR	2,376	51%
SEA	2,308	49%

* establishment state of exp

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	17/9/2023	10/9/2023	3/9/2023	27/8/2023	20/8/2023
	July	17/9/2023	share	37	36	35	34	33
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,205	1,404	45%	219	339	218	243	135
Singapore	3,532	779	25%	113	95	154	125	100
Malaysia	1,887	572	18%	101	60	98	60	117
Japan	279	235	8%	50	18	18	82	18
Indonesia	52	19	1%	3.0	9.5	2.7	2.1	-
Brunei Daruss	30	6	0%	0.8	2.4	0.8	0.6	1.0
United Arab E	22	17	1%	8.4	8.3	-	0.5	-
New Caledoni	21	2	0%	-	-	-	-	1
Fiji	17	5	0%	0.4	1	0	2	-
Qatar	13	25	1%	20	0	2	-	2
India	-	2	0%	-	-	-	-	-
Thailand	-	15	0%	9	3	3	-	-
all other	33	-	0%	5	2	1	2	(0)
Total Tonnes	11,091	3,091	100%	530	537	497	517	373

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

