



Market Intelligence Update Australian Avocado Exports Weekly to 17 December 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

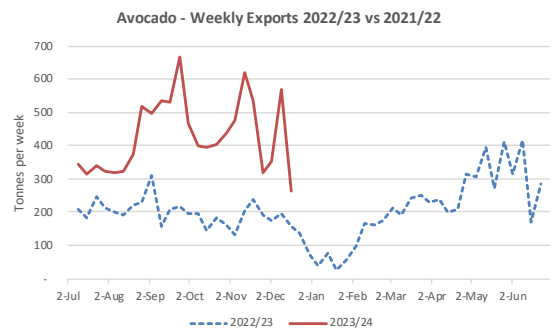
Australian Avocado exports to the latest week were 10,309 tonnes which was 117 per cent above the same period in 2022/23. Exports in the latest week were 263 tonnes. Hong Kong, Singapore, and Malaysia accounted for 82 per cent of all exports to date in FY24 while others are increasing share. **Japan has recorded 902 tonnes from WA for the 2023/24 season to date. Thailand has recorded 425 tonnes under the new protocol.** The ABS data for 12 months to October 2023 records 14,544 tonnes exported worth A\$70.92m with a unit value of A\$4.88 per kg (Table 3). The unit value in July –Sept was lower at \$4.07. If this was extrapolated to the 2023/24 YTD result the value would be \$41.98m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022	2023	
26	2-Jul	-	-	
27	9-Jul	207	346	67%
28	16-Jul	181	314	73%
29	23-Jul	247	339	37%
30	30-Jul	214	322	50%
31	6-Aug	200	318	59%
32	13-Aug	192	322	67%
33	20-Aug	222	373	68%
34	27-Aug	231	517	124%
35	3-Sep	311	497	60%
36	10-Sep	156	537	244%
37	17-Sep	207	529	155%
38	24-Sep	216	665	208%
39	1-Oct	197	469	138%
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	167%
44	5-Nov	131	477	264%
45	12-Nov	202	618	206%
46	19-Nov	238	535	124%
47	26-Nov	192	318	66%
48	3-Dec	173	351	103%
49	10-Dec	195	569	192%
50	17-Dec	158	263	67%
51	24-Dec	135	-	
52	31-Dec	72	-	
1	7-Jan	38	-	
2	14-Jan	77	-	
FYTD	17-Dec	4,756	10,309	116.7%
Moving Annual Total		14,544		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending Sunday, 17 December 2023



July to date	17-Dec
2021/22	4,756
2022/23	10,309
Change	117%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	17/12/2023	10/12/2023	3/12/2023	26/11/2023	19/11/2023
	October	17/12/2023	share	49	48	47	46	45
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	6,498	4,090	40%	142	179	143	103	213
Singapore	3,984	2,461	24%	58	125	102	67	98
Malaysia	2,614	1,847	18%	45	78	43	80	62
Japan	816	902	9%	-	69	-	-	72
Thailand	225	425	4%	-	58	39.8	42.0	35.4
United Arab E	120	254	2%	11	27	15	19.4	46.6
Saudi Arabia	56	70	1%	3.8	23	-	-	2
Qatar	41	47	0%	0.6	10	0	1	0
Indonesia	67	29	0%	0.9	-	1	1	-
Brunei Daruss	35	19	0%	-	-	1	1	1
Fiji	20	13	0%	-	-	0.1	0.3	0.1
India	9	3	0%	-	-	-	-	-
all other	67	51	0%	3	0	6	3	4
Total Tonnes	14,544	10,230	100%	263	569	351	318	535

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to October	change	MAT
Tonnes	7,576	105%	14,544
Million AUD	30.85	65%	70.92
A\$ per kg	\$4.07	-19%	\$4.88

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$41.98 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	3,422	33%
QLD	1,207	12%
VIC	1,599	16%
WA	3,989	39%
Other		0%
Total	10,309	100%
AIR	4,705	46%
SEA	5,604	54%

* establishment state of exp

