



Market Intelligence Update Australian Avocado Exports Weekly to 18 February 2024

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

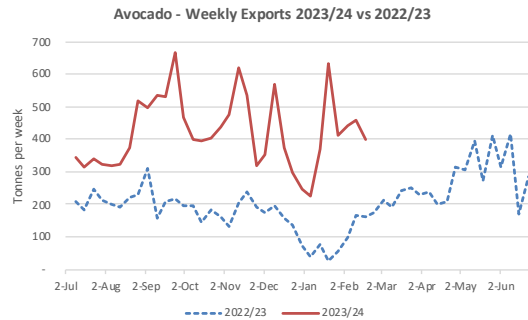
Australian Avocado exports for FY24 to 18 February were 13,904 tonnes which was 149 per cent above the same period in 2022/23. Exports in most recent week 401 tonnes. Hong Kong, Singapore, and Malaysia accounted for 81 per cent of all exports to date in FY24 while others are increasing share. **Japan has recorded 954 tonnes from WA for the 2023/24 season to date. Thailand has recorded 641 tonnes under the new protocol and exceeds the previous highest annual volume recorded in 2011. Over 297 tonnes have been exported to India in the past 9 weeks.** The ABS data for 12 months to Dec 2023 records 16,624 tonnes exported worth A\$77.01m with a unit value of A\$4.63 per kg (Table 3). The unit value in July–Dec was lower at \$4.14. If this was extrapolated to the 2023/24 YTD result the value would be \$57.62m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022/23	2023/24	
		Tonnes	18-Feb	%
39	1-Oct	197	469	
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	167%
44	5-Nov	131	477	264%
45	12-Nov	202	618	206%
46	19-Nov	238	535	124%
47	26-Nov	192	318	66%
48	3-Dec	173	351	103%
49	10-Dec	195	569	192%
50	17-Dec	158	374	137%
51	24-Dec	135	297	119%
52	31-Dec	72	249	248%
1	7-Jan	38	225	496%
2	14-Jan	77	369	380%
3	21-Jan	26	631	
4	28-Jan	56	414	634%
5	4-Feb	98	441	351%
6	11-Feb	167	459	174%
7	18-Feb	164	401	145%
8	25-Feb	173	-	
9	3-Mar	214	-	
10	10-Mar	193	-	
11	17-Mar	241	-	
12	24-Mar	250	-	
13	31-Mar	228	-	
14	7-Apr	238	-	
15	14-Apr	198	-	
FYTD	18-Feb	5,589	13,904	148.8%
Moving Annual Total		16,624		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending Sunday, 18 February 2024



July to date	18-Feb
2021/22	5,589
2022/23	13,904
Change	149%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	18/2/2024	11/2/2024	4/2/2024	28/1/2024	21/1/2024
	December	18/2/2024	share	6	5	4	3	2
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	7,243	5,561	39%	140	284	162	204	306
Singapore	4,269	3,324	24%	120	71	92	98	124
Malaysia	3,121	2,527	18%	34	27	40	17	53
Japan	813	954	7%	-	-	36	47	39
Thailand	443	641	5%	5	38	29	5	41
United Arab E	340	453	3%	35	4	26	4	23
India	12	297	2%	64	32	51	35	40
Saudi Arabia	107	92	1%	-	-	-	-	0.5
Qatar	56	56	0%	0.8	0.9	0.8	-	1.1
Indonesia	68	36	0%	0.5	-	0.9	-	-
Brunei Daruss	36	29	0%	0.9	1.0	1.1	1.1	3.0
Fiji	21	14	0%	-	-	-	-	-
all other	115	-	0%	1	0	2	3	1
Total Tonnes	16,624	14,086	100%	401	459	441	414	631

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to	December	change	MAT
Tonnes	11,149	115%	16,624	
Million AUD	46.20	65%	77.01	
A\$ per kg	\$4.14	-23%	\$4.63	

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$57.62 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	4,247	31%
QLD	1,303	9%
VIC	1,743	13%
WA	6,178	44%
Other		0%
Total	13,904	100%
AIR	5,979	43%
SEA	7,925	57%

* establishment state of exp

