

Market Intelligence Update **Australian Avocado Exports** Weeklv to 19 March 2023

This report was developed for AAL from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 6,722 tonnes which was 20.7 per cent below the same period in 2021/22. Exports in the latest week were 241 tonnes and 33 per cent below than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports YTD. Japan has recorded 245 tonnes since July though no trade since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 7 months to January 2023 records 5,427 tonnes exported worth A\$29.48m with a unit value of A\$5.43 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be \$36.52m for the 8.6 month period subject to final ABS data.

| | | YTD to week | 19-Mar | | |
|-------------------|----------|-------------|---------|------------|--|
| Week No | W/Ending | 2021/22 | 2022/23 | Difference | |
| | | Tonnes | Tonnes | % | |
| 39 | 2-Oct | 231 | 197 | -15% | |
| 40 | 9-Oct | 231 | 196 | -15% | |
| 41 | 16-Oct | 174 | 144 | -17% | |
| 42 | 23-Oct | 292 | 182 | -38% | |
| 43 | 30-Oct | 195 | 163 | -16% | |
| 44 | 6-Nov | 307 | 131 | -57% | |
| 45 | 13-Nov | 255 | 202 | -21% | |
| 46 | 20-Nov | 308 | 238 | -23% | |
| 47 | 27-Nov | 225 | 192 | -15% | |
| 48 | 4-Dec | 328 | 173 | -47% | |
| 49 | 11-Dec | 170 | 195 | 15% | |
| 50 | 18-Dec | 214 | 158 | -26% | |
| 51 | 25-Dec | 307 | 135 | -56% | |
| 52 | 1-Jan | 49 | 72 | 46% | |
| 1 | 8-Jan | 117 | 38 | -68% | |
| 2 | 15-Jan | 190 | 77 | -60% | |
| 3 | 22-Jan | 209 | 26 | -88% | |
| 4 | 29-Jan | 108 | 56 | -48% | |
| 5 | 5-Feb | 90 | 98 | 9% | |
| 6 | 12-Feb | 210 | 167 | -20% | |
| 7 | 19-Feb | 260 | 164 | -37% | |
| 8 | 26-Feb | 166 | 173 | 4% | |
| 9 | 5-Mar | 218 | 214 | -2% | |
| 10 | 12-Mar | 324 | 193 | -41% | |
| 11 | 19-Mar | 358 | 241 | -33% | |
| 12 | 26-Mar | 415 | - | -100% | |
| 13 | 2-Apr | 425 | - | -100% | |
| 14 | 9-Apr | 351 | - | -100% | |
| 15 | 16-Apr | 354 | - | -100% | |
| | | | | | |
| YTD 19-Mar | | 8,474 | 6,722 | -20.7% | |
| | | | | | |
| ving Annual Total | | | | 1 | |

Table 1 : Avocados exported from Australia by week

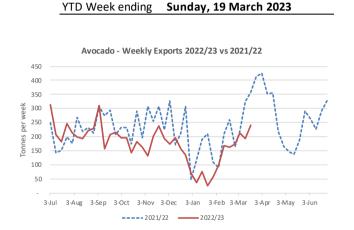


Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

| luly to | January | change | MAT | | | |
|---|-----------------------------------|-----------------------|-----------------|--|--|--|
| Tonnes | | 0 | | | | |
| | 5,427 | -179 | -, | | | |
| Million AUD | 29.48 | 5% | 6 53.50 | | | |
| A\$ per kg | \$5.43 | 26% | 6 \$5.08 | | | |
| Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis | | | | | | |
| MAT = Moving Annual To | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| July to date | 19-Mar | | | | | |
| July to date 2021/22 | 19-Mar 8,474 | | | | | |
| • | | | | | | |
| 2021/22 | 8,474 | | | | | |
| 2021/22 2022/23 Change | 8,474 6,722 - 21% | | | | | |
| 2021/22 2022/23 | 8,474 6,722 | m | | | | |
| 2021/22 2022/23 Change 2/23 est Value | 8,474 6,722 -21% \$36.52 | | 772/ | | | |
| 2021/22 2022/23 Change | 8,474 6,722 - 21% | m tonnes tonnes | 73% 27% | | | |

| | Last MAT | July to | Market | 19/3/2023 | 12/3/2023 | 5/3/2023 | 26/2/2023 | 19/2/2023 | |
|----------------|--|-----------|--------|-----------|-----------|----------|-----------|-----------|--|
| Market | Jan - Dec | 19/3/2023 | share | 11 | 10 | 9 | 8 | 7 | |
| | Tonnes | Tonnes | % | Tonnes | Tonnes | Tonnes | Tonnes | Tonnes | |
| Hong Kong | 4,976 | 2,807 | 42% | 157 | 123 | 103 | 73 | 68 | |
| Singapore | 3,394 | 2,319 | 35% | 58 | 48 | 75 | 57 | 48 | |
| Malaysia | 1,707 | 1,180 | 18% | 25 | 20 | 35 | 42 | 46 | |
| Japan | 263 | 245 | 4% | - | - | - | - | - | |
| Indonesia | 41 | 19 | 0% | 0.3 | 0.4 | 0.5 | 0.4 | 0.7 | |
| Brunei Darus | s 36 | 23 | 0% | 0.3 | 1.0 | 0.6 | 0.6 | 1.1 | |
| Fiji | 18 | 12 | 0% | 0.2 | 0.2 | 0.2 | 0.3 | 0.2 | |
| New Caledon | i 21 | 19 | 0% | - | - | - | - | - | |
| Kuwait | 7 | - | 0% | - | - | - | - | - | |
| United Arab E | 11 | 9 | 0% | - | - | - | - | - | |
| Qatar | 8 | 5 | 0% | 0.1 | - | - | 0 | - | |
| all other | 51 | 40 | 1% | - | 0 | - | 0 | 0 | |
| Total Tonnes | 10,533 | 6,677 | 100% | 241 | 193 | 214 | 173 | 164 | |
| Source: IHS GI | Source: IHS Global Trade Atlas (2023): DAFF. Fresh Intelligence analysis (minor rounding errors may show negatives for low values) | | | | | | | | |

ce: IHS Global Trade Atlas (2023): DAFF. Fresh Intelliaence analysis

Source: DAFF; Fresh Intelligence analysis