



# Market Intelligence Update Australian Avocado Exports Weekly to 19 November 2023

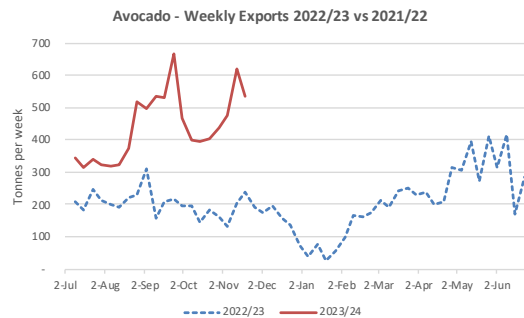
This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports to the latest week were 8,807 tonnes which was 118 per cent above the same period in 2022/23. Exports in the latest week were 535 tonnes. Hong Kong, Singapore, and Malaysia accounted for 83 per cent of all exports to date in FY24 while others are increasing share. **Japan has recorded 725 tonnes from WA for the 2023/24 season to date. Thailand has recorded 283 tonnes under the new protocol.** The ABS data for 12 months to September 2023 records 13,273 tonnes exported worth A\$67.8m with a unit value of A\$5.11 per kg (Table 3). The unit value in July–Sept was lower at \$4.16. If this was extrapolated to the 2023/24 YTD result the value would be \$36.59m for the period subject to final ABS data.

**Table 1 : Avocados exported from Australia by week Exports by Week**

Week No	W/Ending	YTD to week		Difference
		2022	2023	
		Tonnes	Tonnes	%
26	2-Jul	-	-	#DIV/0!
27	9-Jul	207	346	67%
28	16-Jul	181	314	73%
29	23-Jul	247	339	37%
30	30-Jul	214	322	50%
31	6-Aug	200	318	59%
32	13-Aug	192	322	67%
33	20-Aug	222	373	68%
34	27-Aug	231	517	124%
35	3-Sep	311	497	60%
36	10-Sep	156	537	244%
37	17-Sep	207	529	155%
38	24-Sep	216	665	208%
39	1-Oct	197	469	138%
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	167%
44	5-Nov	131	477	264%
45	12-Nov	202	618	206%
46	19-Nov	238	535	124%
47	26-Nov	192	-	-
48	3-Dec	173	-	-
49	10-Dec	195	-	-
50	17-Dec	158	-	-
51	24-Dec	135	-	-
52	31-Dec	72	-	-
1	7-Jan	38	-	-
2	14-Jan	77	-	-
<b>FYTD</b>	<b>19-Nov</b>	<b>4,039</b>	<b>8,807</b>	<b>118.1%</b>
<b>Moving Annual Total</b>		<b>13,273</b>		

**YTD Week ending Sunday, 19 November 2023**



July to date	19-Nov
2021/22	4,039
2022/23	8,807
<b>Change</b>	<b>118%</b>

**Table 3: Latest ABS Monthly**

	July to September	change	MAT
<b>Tonnes</b>	5,524	89%	13,273
<b>Million AUD</b>	22.95	65%	67.80
<b>A\$ per kg</b>	\$4.16	-13%	\$5.11

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$36.59 m

**Table 4: FYTD Export by state\***

States	FYTD (Tonnes)	share
<b>NSW</b>	<b>3,031</b>	<b>34%</b>
<b>QLD</b>	<b>1,373</b>	<b>16%</b>
<b>VIC</b>	<b>1,583</b>	<b>18%</b>
<b>WA</b>	<b>2,580</b>	<b>29%</b>
<b>Other</b>	<b>0%</b>	<b>0%</b>
<b>Total</b>	<b>8,807</b>	<b>100%</b>
<b>AIR</b>	<b>4,088</b>	<b>46%</b>
<b>SEA</b>	<b>4,719</b>	<b>54%</b>

\* establishment state of exp

**Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks**

Market	Last MAT	July to	Market	19/11/2023	12/11/2023	5/11/2023	29/10/2023	22/10/2023
	September	19/11/2023	share	46	45	44	43	42
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	6,134	3,557	40%	213	221	132	132	139
Singapore	3,847	2,179	25%	98	140	130	130	83
Malaysia	2,389	1,569	18%	62	108	64	64	49
Japan	535	725	8%	72	85	16	16	62
Thailand	76	283	3%	35	24	49.3	49.3	26.5
United Arab E	67	218	2%	47	32	29	28.7	18.8
Qatar	37	47	1%	0.1	1	6.3	6	4
Indonesia	67	27	0%	-	-	1	1	1
Brunei Daruss	33	18	0%	1.3	-	-	-	3
Fiji	19	10	0%	0	-	-	-	0
New Caledoni	16	12	0%	3.4	-	0.6	0.6	0.7
India	9	3	0%	-	-	-	-	-
all other	54	26	0%	3	6	50	9	16
<b>Total Tonnes</b>	<b>13,273</b>	<b>8,785</b>	<b>100%</b>	<b>535</b>	<b>618</b>	<b>477</b>	<b>436</b>	<b>402</b>

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

