



Market Intelligence Update

Australian Avocado Exports Weekly to 23 April 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 7,846 tonnes which was 23.4 per cent **below** the same period in 2021/22. Exports in the latest week were 209 tonnes and 4 per cent below than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports YTD. Japan has recorded 245 tonnes since July though no trade since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 8 months to February 2023 records 6,110 tonnes exported worth A\$33.75m with a unit value of A\$5.52 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be \$43.33m for the 9.75 month period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2021/22	2022/23	
		Tonnes	Tonnes	%
49	11-Dec	170	195	15%
50	18-Dec	214	158	-26%
51	25-Dec	307	135	-56%
52	1-Jan	49	72	46%
1	8-Jan	117	38	-68%
2	15-Jan	190	77	-60%
3	22-Jan	209	26	-88%
4	29-Jan	108	56	-48%
5	5-Feb	90	98	9%
6	12-Feb	210	167	-20%
7	19-Feb	260	164	-37%
8	26-Feb	166	173	4%
9	5-Mar	218	214	-2%
10	12-Mar	324	193	-41%
11	19-Mar	358	241	-33%
12	26-Mar	415	250	-40%
13	2-Apr	425	228	-46%
14	9-Apr	351	238	-32%
15	16-Apr	354	198	-44%
16	23-Apr	218	209	-4%
17	30-Apr	164	-	-100%
18	7-May	146	-	-100%
19	14-May	138	-	-100%
20	21-May	187	-	-100%
21	28-May	290	-	-100%
22	4-Jun	263	-	-100%
23	11-Jun	228	-	-100%
24	18-Jun	290	-	-100%
25	25-Jun	327	-	-100%
YTD	23-Apr	10,237	7,846	-23.4%
Moving Annual Total		10,531		

Source: DAFF; Fresh Intelligence analysis

YTD Week ending Sunday, 23 April 2023

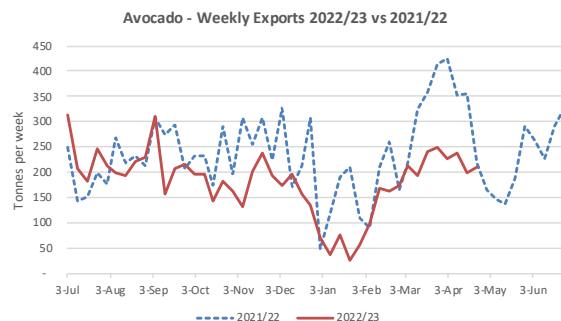


Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	23/4/2023	16/4/2023	9/4/2023	2/4/2023	26/3/2023
	Jan- Dec	23/4/2023	share	16	15	14	13	12
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	4,997	3,468	44%	124	102	155	132	128
Singapore	3,350	2,695	34%	63	69	65	79	73
Malaysia	1,733	1,343	17%	21	26	19	15	49
Japan	261	245	3%	-	-	-	-	-
Indonesia	40	20	0%	-	-	0.4	0.5	-
Brunei Daruss	37	25	0%	-	0.3	0.6	0.6	0.6
Fiji	18	13	0%	0.2	-	0.2	0.4	0.1
New Caledoni	21	19	0%	1	-	-	-	-
Kuwait	7	0	0%	-	-	-	-	-
United Arab E	10	9	0%	-	-	-	-	-
Qatar	7	5	0%	-	0	-	-	-
all other	50	39	0%	-	-	-	-	-
Total Tonnes	10,531	7,881	100%	209	198	238	228	250

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to	February	change	MAT
Tonnes	6,110	-	-15%	10,531
Million AUD	33.75	-	8%	54.38
A\$ per kg	\$5.52	-	27%	\$5.16

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	23-Apr
2021/22	10,237
2022/23	7,846
Change	-23%

2022/23 est Value \$43.33 m

AIR	5,942 tonnes	76%
SEA	1,903 tonnes	24%