

Market Intelligence Update Australian Avocado Exports Weekly to 23 April 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 7,846 tonnes which was 23.4 per cent below the same period in 2021/22. Exports in the latest week were 209 tonnes and 4 per cent below than the same week last year. Hong Kong, Singapore, and Malaysia account for 96 per cent of all exports YTD. Japan has recorded 245 tonnes since July though no trade since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 8 months to February 2023 records 6,110 tonnes exported worth A\$33.75m with a unit value of A\$5.52 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be \$43.33m for the 9.75 month period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

V/Ending 11-Dec 18-Dec 25-Dec 25-Den 1-Jan 15-Jan 22-Jan 29-Jan 5-Feb 12-Feb 26-Feb 5-Mar 12-Mar 19-Mar 26-Mar	2021/22 Tonnes 170 214 307 49 117 190 209 108 90 210 260 166 218 324 358 415	2022/23 Tonnes 195 158 135 72 38 77 26 56 98 167 164 173 214 193 241	Difference % 15% -26% -56% 46% -68% -60% -88% -48% -20% -37% 4% -24% -41% -33% -40%	
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12-Mar 19-Mar 26-Mar	324 358 415	193 241	-41% -33% -40%	
19-Mar 26-Mar	358 415	241	-33% -40%	
26-Mar	415		-40%	
		250		
2 4	425			
2-Apr	425	228	-46%	
9-Apr	351	238	-32%	
16-Apr	354	198	-44%	
23-Apr	218	209	-4%	
30-Apr	164	-	-100%	
7-May	146	-	-100%	
14-May	138	-	-100%	
21-May	187	-	-100%	
28-May	290	-	-100%	
4-Jun	263	-	-100%	
11-Jun	228	-	-100%	
18-Jun	290	-	100%	
25-Jun	327	-	-100%	
			-23.4%	
	4-Jun 11-Jun 18-Jun	4-Jun 263 11-Jun 228 18-Jun 290	4-Jun 263 - 11-Jun 228 - 18-Jun 290 -	

10,531

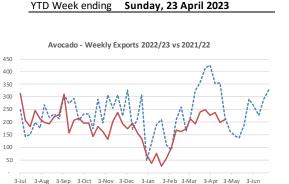


Table 3: Latest ABS Monthly

July to February change MAT

Tonnes 6,110 -15%

 Tonnes
 6,110
 -15%
 10,531

 Million AUD
 33.75
 8%
 54.38

 A\$ per kg
 \$5.52
 27%
 \$5.16

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

July to date	23-Apr
2021/22	10,237
2022/23	7,846
Change	-23%

2022/23 est Value \$43.33 m

AIR 5,942 tonnes 76%
SEA 1,903 tonnes 24%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

	Last MAT	July to 23/4/2023	Market share	23/4/2023 16	16/4/2023 15	9/4/2023 14	2/4/2023 13	26/3/2023 12
	Jan - Dec							
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	4,997	3,468	44%	124	102	155	132	128
Singapore	3,350	2,695	34%	63	69	65	79	73
Malaysia	1,733	1,343	17%	21	26	19	15	49
Japan	261	245	3%	-	-	-	-	-
Indonesia	40	20	0%	-	-	0.4	0.5	-
Brunei Daruss	37	25	0%	-	0.3	0.6	0.6	0.6
Fiji	18	13	0%	0.2	-	0.2	0.4	0.1
New Caledoni	i 21	19	0%	1	-	-	-	-
Kuwait	7	0	0%	-	-	-	-	-
United Arab E	10	9	0%	-	-	-	-	-
Qatar	7	5	0%	-	0	-	-	-
all other	50	39	0%	-	-	-	-	-
Total Tonnes	10,531	7,881	100%	209	198	238	228	250

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

Source: DAFF; Fresh Intelligence analysis

Moving Annual Total