

Market Intelligence Update Australian Avocado Exports

Weekly to 26 February 2023

This report was developed for AAL from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian avocado industry an insight on previous and current year export performance.

Australian Avocado exports from July to date based on DAFF data were 6,075 tonnes which was 19.8 per cent below the same period in 2021/22. Exports in the latest week were 172 tonnes and 4 per cent above than the same week last year. Hong Kong, Singapore, and Malaysia account for 95 per cent of all exports. Japan has recorded 245 tonnes since July though no trade now since 18 December. Most other markets are showing low and occasional trade. The ABS data for latest 6 months to December 2022 records 5,210 tonnes exported worth A\$28.01m with a unit value of A\$5.38 per kg (Table 3). If this was extrapolated to the 2022/23 YTD result the value would be \$32.66m for the 8.75-month period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

		YTD to week	26-Feb		
Week No	Week No W/Ending		2022/23	Difference	
		Tonnes	Tonnes	%	
39	39 2-Oct		197	-15%	
40	9-Oct	231	196	-15%	
41	16-Oct	174	144	-17%	
42	23-Oct	292	182	-38%	
43	30-Oct	195	163	-16%	
44	6-Nov	307	131	-57%	
45	13-Nov	255	202	-21%	
46	20-Nov	308	238	-23%	
47	27-Nov	225	192	-15%	
48	4-Dec	328	173	-47%	
49	11-Dec	170	195	15%	
50	18-Dec	214	158	-26%	
51	25-Dec	307	135	-56%	
52	1-Jan	49	72	46%	
1	8-Jan	117	38	-68%	
2	15-Jan	190	77	-60%	
3	22-Jan	209	26	-88%	
4	29-Jan	108	56	-48%	
5	5-Feb	90	98	9%	
6	12-Feb	210	167	-20%	
7	19-Feb	260	164	-37%	
8	26-Feb	166	173	4%	
9	5-Mar	218	-	-100%	
10	12-Mar	324	-	-100%	
11			-	-100%	
12	26-Mar	415	-	-100%	
13	2-Apr	425	-	-100%	
14	9-Apr	351	-	-100%	
15	16-Apr	354	-	-100%	
YTD	26-Feb	7,574	6,075	-19.8%	
Moving Annual To	otal	10,976			

Avocado - Weekly Exports 2022/23 vs 2021/22
450
400
350
300
250
200
150
3-Jul 3-Aug 3-Sep 3-Oct 3-Nov 3-Dec 3-Jan 3-Feb 3-Mar 3-Apr 3-May 3-Jun

YTD Week ending Sunday, 26 February 2023

Table 3: Latest ABS Monthly July to December change Tonnes 5.210 -11% 10.976 Million AUD 28.01 13% 55.12 \$5.38 26% \$5.02 A\$ per kg Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis MAT = Moving Annual Total

July to date	26-Feb		
2021/22	7,574		
2022/23	6,075		
Change	-20%		

2022/23 est Value \$32	2.66	m
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AIR	4,287	tonnes	71%
SEA	1.787	tonnes	29%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

	Last MAT	July to	Market	26/2/2023	19/2/2023	12/2/2023	5/2/2023	29/1/2023
Market	Jan - Dec	26/2/2023	share	8	7	6	5	4
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,141	2,404	40%	73	68	70	40	6
Singapore	3,522	2,133	36%	57	48	63	26	45
Malaysia	1,834	1,104	18%	42	46	32	31	4
Japan	277	245	4%	-	-	-	-	-
Indonesia	43	17	0%	0	1	2	0	0
Brunei Daruss	36	20	0%	1	1	1	1	1
Fiji	18	11	0%	0.3	0.2	-	-	0
New Caledon	i 22	18	0%	-	-	-	-	-
Kuwait	7	-	0%	-	-	-	-	-
United Arab E	15	9	0%	-	-	-	-	-
Qatar	11	6	0%	0.2	-	-	-	-
all other	49	40	1%	0	0	(0)	0	0
Total Tonnes	10,976	6,008	100%	173	164	167	98	56

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

Source: DAFF; Fresh Intelligence analysis