



# Market Intelligence Update Australian Avocado Exports Weekly to 26 November 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

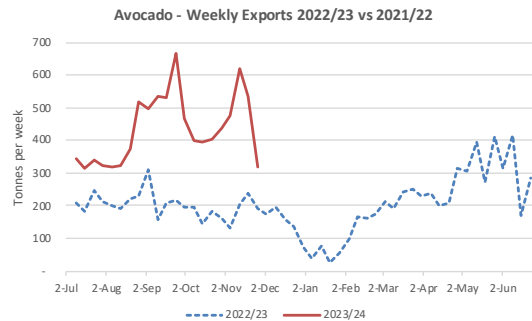
Australian Avocado exports to the latest week were 9,126 tonnes which was 115 per cent above the same period in 2022/23. Exports in the latest week were 318 tonnes. Hong Kong, Singapore, and Malaysia accounted for 83 per cent of all exports to date in FY24 while others are increasing share. **Japan has recorded 725 tonnes from WA for the 2023/24 season to date. Thailand has recorded 325 tonnes under the new protocol.** The ABS data for 12 months to September 2023 records 13,273 tonnes exported worth A\$67.8m with a unit value of A\$5.11 per kg (Table 3). The unit value in July–Sept was lower at \$4.16. If this was extrapolated to the 2023/24 YTD result the value would be \$37.92m for the period subject to final ABS data.

**Table 1 : Avocados exported from Australia by week Exports by Week**

Week No	W/Ending	YTD to week		26-Nov	Difference
		2022	2023		
		Tonnes	Tonnes	%	
26	2-Jul	-	-		
27	9-Jul	207	346	67%	
28	16-Jul	181	314	73%	
29	23-Jul	247	339	37%	
30	30-Jul	214	322	50%	
31	6-Aug	200	318	59%	
32	13-Aug	192	322	67%	
33	20-Aug	222	373	68%	
34	27-Aug	231	517	124%	
35	3-Sep	311	497	60%	
36	10-Sep	156	537	244%	
37	17-Sep	207	529	155%	
38	24-Sep	216	665	208%	
39	1-Oct	197	469	138%	
40	8-Oct	196	399	103%	
41	15-Oct	144	394	174%	
42	22-Oct	182	402	120%	
43	29-Oct	163	436	167%	
44	5-Nov	131	477	264%	
45	12-Nov	202	618	206%	
46	19-Nov	238	535	124%	
47	26-Nov	192	318	66%	
48	3-Dec	173	-		
49	10-Dec	195	-		
50	17-Dec	158	-		
51	24-Dec	135	-		
52	31-Dec	72	-		
1	7-Jan	38	-		
2	14-Jan	77	-		
<b>FYTD</b>	<b>26-Nov</b>	<b>4,231</b>	<b>9,126</b>	<b>115.7%</b>	
<b>Moving Annual Total</b>		<b>13,273</b>			

Source: DAFF; Fresh Intelligence analysis

YTD Week ending **Sunday, 26 November 2023**



July to date	26-Nov
2021/22	4,231
2022/23	9,126
<b>Change</b>	<b>116%</b>

**Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks**

Market	Last MAT	July to	Market	26/11/2023	19/11/2023	12/11/2023	5/11/2023	29/10/2023
	September	26/11/2023	share	47	46	45	44	43
		Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	6,134	3,660	40%	103	213	221	132	132
Singapore	3,847	2,246	25%	67	98	140	130	130
Malaysia	2,389	1,649	18%	80	62	108	64	64
Japan	535	725	8%	-	72	85	16	16
Thailand	76	325	4%	42	35	24.3	49.3	49.3
United Arab E	67	237	3%	19	47	32	28.7	28.7
Qatar	37	48	1%	1.4	0	0.8	6	6
Indonesia	67	28	0%	0.7	-	-	1	1
Brunei Daruss	33	19	0%	1.0	1	-	-	-
Fiji	19	11	0%	0	0	-	-	-
New Caledoni	16	14	0%	1.5	3	-	0.6	0.6
India	9	3	0%	-	-	-	-	-
all other	54	26	0%	2	3	6	50	9
<b>Total Tonnes</b>	<b>13,273</b>	<b>9,103</b>	<b>100%</b>	<b>318</b>	<b>535</b>	<b>618</b>	<b>477</b>	<b>436</b>

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

**Table 3: Latest ABS Monthly**

	July to	September	change	MAT
<b>Tonnes</b>	5,524	13,273	<b>89%</b>	13,273
<b>Million AUD</b>	22.95	67.80	<b>65%</b>	67.80
<b>A\$ per kg</b>	\$4.16	\$5.11	<b>-13%</b>	\$5.11

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$37.92 m

**Table 4: FYTD Export by state\***

States	FYTD (Tonnes)	share
NSW	3,131	34%
QLD	1,220	13%
VIC	1,632	18%
WA	3,155	35%
Other		0%
<b>Total</b>	<b>9,126</b>	<b>100%</b>
<b>AIR</b>	<b>4,250</b>	<b>47%</b>
<b>SEA</b>	<b>4,875</b>	<b>53%</b>

\* establishment state of expc

