



Market Intelligence Update Australian Avocado Exports Weekly to 28 January 2024

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

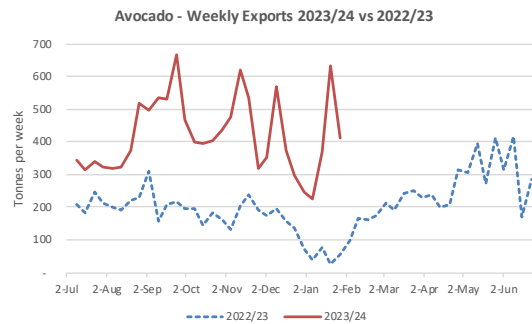
Australian Avocado exports for FY24 to 28 January were 12,603 tonnes which was 144 per cent above the same period in 2022/23. Exports in fourth week of 2024 were 414 tonnes. Hong Kong, Singapore, and Malaysia accounted for 82 per cent of all exports to date in FY24 while others are increasing share. **Japan has recorded 935 tonnes from WA for the 2023/24 season to date. Thailand has recorded 536 tonnes under the new protocol and now exceeds the previous highest annual volume recorded in 2011. Over 150 tonnes have been exported to India in the past 4 weeks.** The ABS data for 12 months to Nov 2023 records 15,610 tonnes exported worth A\$73.66m with a unit value of A\$4.72 per kg (Table 3). The unit value in July –Nov was lower at \$4.10. If this was extrapolated to the 2023/24 YTD result the value would be \$51.64m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		28-Jan	Difference
		2022/23	2023/24		
		Tonnes	Tonnes		%
39	1-Oct	197	469		
40	8-Oct	196	399		103%
41	15-Oct	144	394		174%
42	22-Oct	182	402		120%
43	29-Oct	163	436		167%
44	5-Nov	131	477		264%
45	12-Nov	202	618		206%
46	19-Nov	238	535		124%
47	26-Nov	192	318		66%
48	3-Dec	173	351		103%
49	10-Dec	195	569		192%
50	17-Dec	158	374		137%
51	24-Dec	135	297		119%
52	31-Dec	72	249		248%
1	7-Jan	38	225		496%
2	14-Jan	77	369		380%
3	21-Jan	26	631		
4	28-Jan	56	414		
5	4-Feb	98	-		
6	11-Feb	167	-		
7	18-Feb	164	-		
8	25-Feb	173	-		
9	3-Mar	214	-		
10	10-Mar	193	-		
11	17-Mar	241	-		
12	24-Mar	250	-		
13	31-Mar	228	-		
14	7-Apr	238	-		
15	14-Apr	198	-		
FYTD	28-Jan	5,160	12,603		144.3%
Moving Annual Total		15,610			

Source: DAFF; Fresh Intelligence analysis

YTD Week ending **Sunday, 28 January 2024**



July to date	28-Jan
2021/22	5,160
2022/23	12,603
Change	144%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	28/1/2024	21/1/2024	14/1/2024	7/1/2024	31/12/2023
	November	28/1/2024	share	3	2	1	53	52
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	6,929	5,063	40%	204	306	162	30	139
Singapore	4,071	3,000	24%	98	124	90	32	77
Malaysia	2,922	2,223	18%	17	53	22	38	5
Japan	811	935	7%	47	39	6	17	-
Thailand	314	536	4%	5	41	39.1	41.4	2.8
United Arab E	243	396	3%	4	23	10	23.4	19.3
Saudi Arabia	64	97	1%	-	1	-	-	1
Qatar	48	57	0%	-	1	1	1	1
Indonesia	67	34	0%	-	-	1	0	0
Brunei Daruss	36	28	0%	1	3	-	2	1
Fiji	21	14	0%	-	-	0.1	-	0.1
India	9	150	1%	35	40	34	34	-
all other	84	69	1%	3	1	2	5	3
Total Tonnes	15,610	12,615	100%	414	631	366	225	249

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

Table 3: Latest ABS Monthly

	July to	November	change	MAT
Tonnes	9,491		108%	15,610
Million AUD	38.89		62%	73.66
A\$ per kg	\$4.10		-22%	\$4.72

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis
MAT = Moving Annual Total
2023/24 est Value \$51.64 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	4,035	32%
QLD	1,267	10%
VIC	1,718	14%
WA	5,612	45%
Other		0%
Total	12,603	100%
AIR	5,568	44%
SEA	7,036	56%

* establishment state of exp

