



Market Intelligence Update Australian Avocado Exports Weekly to 29 October 2023

This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

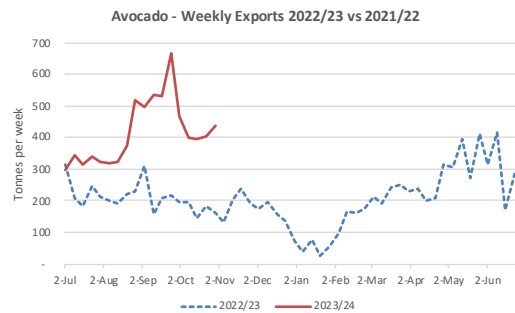
Australian Avocado until 29 October (FY24) were 7,474 tonnes which was 98 per cent above the same period in 2022/23. Exports in the latest week were 436 tonnes. Hong Kong, Singapore, and Malaysia accounted for 96 per cent of all exports in FY23 and remain the largest destinations. **Japan has recorded 552 tonnes from WA for the 2023/24 season to date. Thailand has recorded 135 tonnes under the new protocol.**

The ABS data for 12 months to August 2023 records 12,033 tonnes exported worth A\$64.03m with a unit value of A\$5.32 per kg (Table 3). The unit value in July / August was lower at \$4.34. If this was extrapolated to the 2023/24 YTD result the value would be \$32.43m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022	2023	
		Tonnes	Tonnes	%
26	2-Jul	313	296	-5%
27	9-Jul	207	346	67%
28	16-Jul	181	314	73%
29	23-Jul	247	339	37%
30	30-Jul	214	322	50%
31	6-Aug	200	318	59%
32	13-Aug	192	322	67%
33	20-Aug	222	373	68%
34	27-Aug	231	517	124%
35	3-Sep	311	497	60%
36	10-Sep	156	537	244%
37	17-Sep	207	529	155%
38	24-Sep	216	665	208%
39	1-Oct	197	469	138%
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	
44	5-Nov	131	-	
45	12-Nov	202	-	
46	19-Nov	238	-	
47	26-Nov	192	-	
48	3-Dec	173	-	
49	10-Dec	195	-	
50	17-Dec	158	-	
51	24-Dec	135	-	
52	31-Dec	72	-	
1	7-Jan	38	-	
2	14-Jan	77	-	
FYTD	#####	3,780	7,474	97.7%
Moving Annual Total		12,033		

YTD Week ending **Sunday, 29 October 2023**



July to date	29-Oct
2021/22	3,780
2022/23	7,474
Change	98%

Table 3: Latest ABS Monthly

	July to August	change	MAT
Tonnes	3,294	70%	12,033
Million AUD	14.29	59%	64.03
A\$ per kg	\$4.34	-7%	\$5.32

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis
MAT = Moving Annual Total
2023/24 est Value \$32.43 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	2,750	37%
QLD	1,341	18%
VIC	1,474	20%
WA	1,907	26%
Other		0%
Total	7,474	100%
AIR	3,679	49%
SEA	3,795	51%

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	29/10/2023	22/10/2023	15/10/2023	8/10/2023	1/10/2023
	August	29/10/2023	share	43	42	41	40	39
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	5,537	3,177	42%	132	139	132	160	134
Singapore	3,692	1,894	25%	130	83	82	71	99
Malaysia	2,179	1,492	20%	64	49	78	83	97
Japan	418	552	7%	16	62	84	32	50
United Arab E	22	111	1%	28.7	19	5.2	11.2	-
Thailand	0	135	2%	49.3	27	5	17.1	22.2
Qatar	17	40	1%	6.3	4	-	-	-
Indonesia	53	28	0%	0.8	1	-	1	2
Brunei Daruss	31	20	0%	-	3	1	3	1
Fiji	20	10	0%	-	0	-	-	-
New Caledoni	22	8	0%	0.6	1	-	-	1.1
India	12	5	0%	-	-	-	-	-
all other	40	11	0%	9	16	8	22	63
Total Tonnes	12,033	7,625	100%	436	402	394	399	469

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis (minor rounding errors may show negatives for low values)

* establishment state of exp

