



Market Intelligence Update Australian Avocado Exports Weekly to 31 December 2023

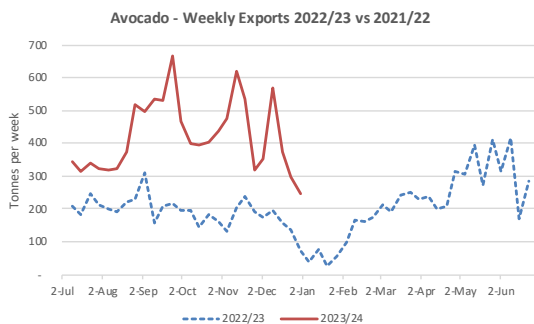
This report was developed for Avocados Australia Ltd from data of the Department of Agriculture Fisheries and Forestry (DAFF) Plant Export Operation for use by the Australian Avocado industry only. This report gives the Australian Avocado industry an insight on previous and current year export performance.

Australian Avocado exports to the final week of 2023 week were 10,965 tonnes which was 121 per cent above the same period in 2022/23. Exports in the latest week were 249 tonnes. Hong Kong, Singapore, and Malaysia accounted for 82 per cent of all exports to date in FY24 while others are increasing share. **Japan has recorded 902 tonnes from WA for the 2023/24 season to date. Thailand has recorded 463 tonnes under the new protocol.** The ABS data for 12 months to October 2023 records 14,544 tonnes exported worth A\$70.92m with a unit value of A\$4.88 per kg (Table 3). The unit value in July –Sept was lower at \$4.07. If this was extrapolated to the 2023/24 YTD result the value would be \$44.65m for the period subject to final ABS data.

Table 1 : Avocados exported from Australia by week Exports by Week

Week No	W/Ending	YTD to week		Difference
		2022	2023	
26	2-Jul	-	-	%
27	9-Jul	207	346	67%
28	16-Jul	181	314	73%
29	23-Jul	247	339	37%
30	30-Jul	214	322	50%
31	6-Aug	200	318	59%
32	13-Aug	192	322	67%
33	20-Aug	222	373	68%
34	27-Aug	231	517	124%
35	3-Sep	311	497	60%
36	10-Sep	156	537	244%
37	17-Sep	207	529	155%
38	24-Sep	216	665	208%
39	1-Oct	197	469	138%
40	8-Oct	196	399	103%
41	15-Oct	144	394	174%
42	22-Oct	182	402	120%
43	29-Oct	163	436	167%
44	5-Nov	131	477	264%
45	12-Nov	202	618	206%
46	19-Nov	238	535	124%
47	26-Nov	192	318	66%
48	3-Dec	173	351	103%
49	10-Dec	195	569	192%
50	17-Dec	158	374	137%
51	24-Dec	135	297	119%
52	31-Dec	72	249	248%
1	7-Jan	38	-	
2	14-Jan	77	-	
FYTD	31-Dec	4,963	10,965	120.9%
Moving Annual Total		14,544		

YTD Week ending Sunday, 31 December 2023



July to date	31-Dec
2021/22	4,963
2022/23	10,965
Change	121%

Table 3: Latest ABS Monthly

	July to	October	change	MAT
Tonnes	7,576	105%	14,544	
Million AUD	30.85	65%	70.92	
A\$ per kg	\$4.07	-19%	\$4.88	

Source: ABS via IHS Global Trade Atlas; Fresh Intelligence analysis

MAT = Moving Annual Total

2023/24 est Value \$44.65 m

Table 4: FYTD Export by state*

States	FYTD (Tonnes)	share
NSW	3,575	33%
QLD	1,255	11%
VIC	1,652	15%
WA	4,249	39%
Other		0%
Total	10,965	100%
AIR	4,929	45%
SEA	6,036	55%

* establishment state of expc

Table 2 : Avocado Exports by Market Year to Date, by latest week and previous 4 weeks

Market	Last MAT	July to	Market	31/12/2023	24/12/2023	17/12/2023	10/12/2023	3/12/2023
	October	31/12/2023	share	52	51	50	49	48
	Tonnes	Tonnes	%	Tonnes	Tonnes	Tonnes	Tonnes	Tonnes
Hong Kong	6,498	4,356	40%	139	71	198	179	143
Singapore	3,984	2,670	25%	77	120	70	125	102
Malaysia	2,614	1,889	17%	5	13	69	78	43
Japan	816	902	8%	-	-	-	69	-
Thailand	225	463	4%	3	25	10.2	58.0	39.8
United Arab E	120	322	3%	19	42	18	26.9	15.1
Saudi Arabia	56	91	1%	1.3	20	3.8	23	-
Qatar	41	48	0%	0.5	1	1	10	0
Indonesia	67	30	0%	0.1	1	1	-	1
Brunei Daruss	35	23	0%	1	1	1	-	1
Fiji	20	13	0%	0.1	-	-	-	0.1
India	9	5	0%	-	2	-	-	-
all other	67	51	0%	3	1	3	0	6
Total Tonnes	14,544	10,886	100%	249	297	374	569	351

Source: IHS Global Trade Atlas (2023); DAFF, Fresh Intelligence analysis

(minor rounding errors may show negatives for low values)

