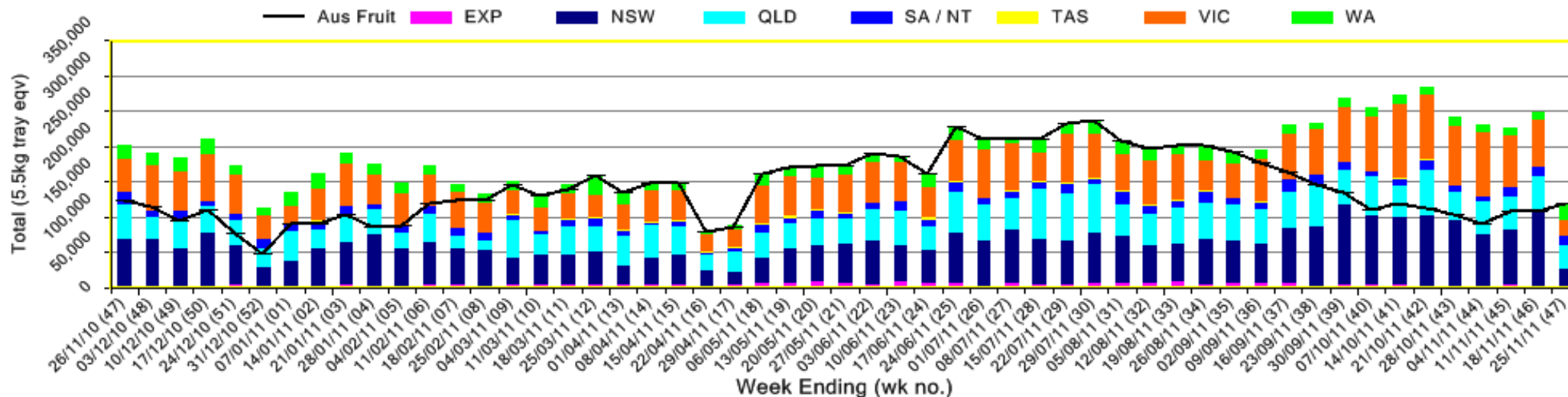


INFOCADO WEEKLY REPORT: 19th - 25th November 2011 (Wk 47)

Industry Dispatches By Destination State and Count Size : 19th November - 25th November 2011 (Wk 47)

Dest. State	5.5kg	5.5kg	5.5kg	5.5kg	5.5kg	5.5kg	5.5kg	5.5kg	5.5kg	Trays - Total	Bulk	P/PK	Other	5.5Kg Eqv Trays All
	<16	16	18	20	22	23	25	28	28+	5.5Kg Eqv	10Kg	Kg	Kg	Total
EXP							125	625	473	1,223	384			1,921
NSW	327	2,036	3,844	3,783	714	1,341	1,331	703	177	14,256	5,516	300		24,340
QLD	759	936	7,114	2,517	3,771	3,490	4,671	2,292	420	25,970	3,592	4,498	750	33,455
SA / NT		249	3,662	4,329	150	1,177	1,048	460		11,075	894		48	12,709
VIC	396	651	2,813	2,803	730	2,541	1,632	1,111	164	12,841	5,733	990		23,445
WA	316	1,029	1,559	5,507		4,793	4,180	1,309		18,693	2,463		120	23,193
Total	1,798	4,901	18,992	18,939	5,365	13,342	12,987	6,500	1,234	84,058	18,582	5,788	918	119,062

Throughput Australian & NZ avocados by destination state
Throughput 1st January 2011 to date = 8,803,213 5.5kg tray eqv



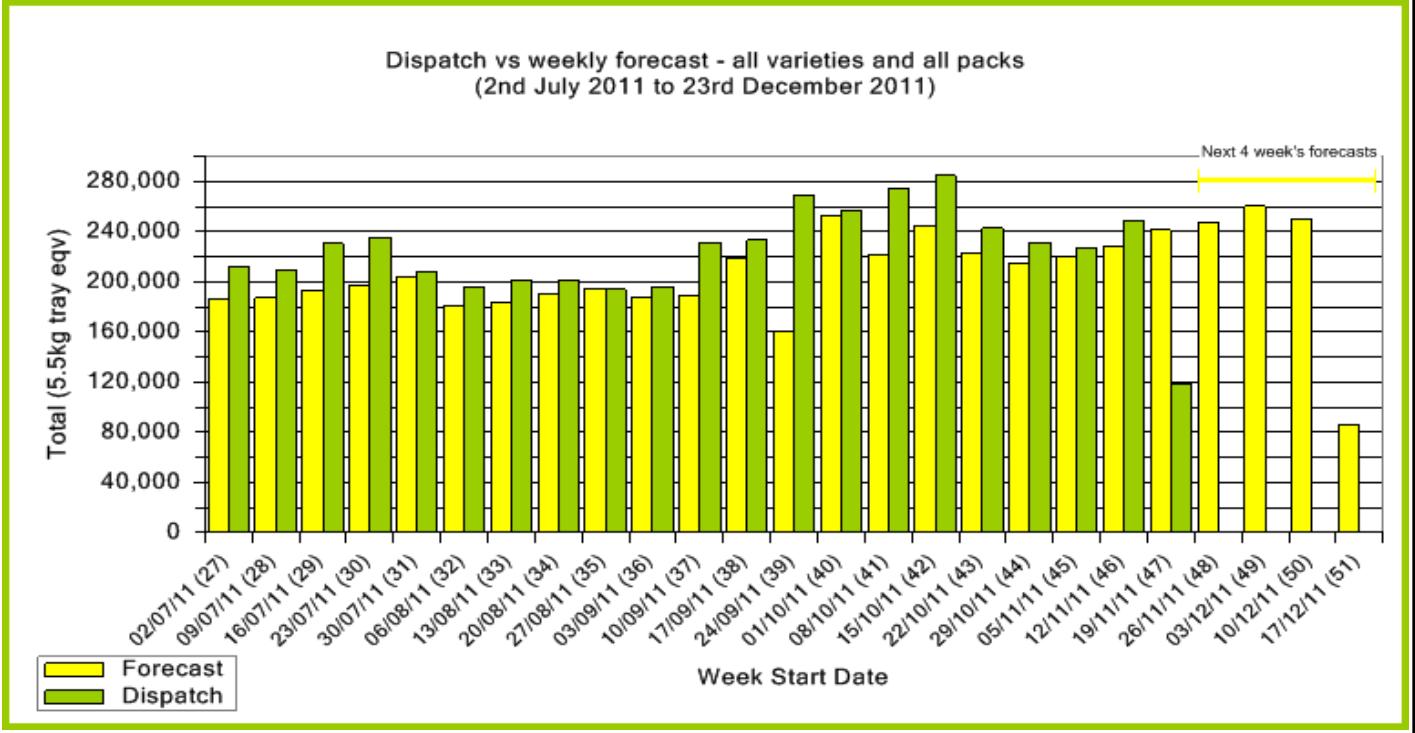
Comments From the CEO

- NZ dispatches are not included in this week's report. NZ data is also not included in the forecast for Week 51.
- Last week QLD received the most Australian fruit with the other markets except for SA all receiving similar volumes.
- The SQ and Tam/NR growing regions have almost finished harvesting.
- Retail prices in Sydney are slightly higher on average than other cities this week.



Forecast Data (Week 47 - 51)					
Variety	Trays - Total	Bulk	P/Pk	Other	All - Total
	5.5Kg Eqv	10Kg	Kg	Kg	5.5Kg Eqv
Week 47 - begin 19/11/2011					
Gwen	200	30			255
Hass	215,744	12,084	5,000		238,624
Lamb Hass	10				10
Reed	742	100			924
Sharwil	900	300			1,445
Wurtz	30	5			39
Week Total	217,626	12,519	5,000		241,297
Week 48 - begin 26/11/2011					
Gwen	300	50			391
Hass	219,726	12,834	5,000	300	244,025
Lamb Hass	510				510
Reed	742	100			924
Sharwil	600	400			1,327
Wurtz	40	5			49
Week Total	221,918	13,389	5,000	300	247,226
Week 49 - begin 03/12/2011					
Gwen	500	50			591
Hass	233,476	13,408	5,000		258,763
Lamb Hass	10				10
Reed	1,022	100			1,204
Wurtz	40	5			49
Week Total	235,048	13,563	5,000		260,617
Week 50 - begin 10/12/2011					
Gwen	500	55			600
Hass	228,150	11,208			248,528
Reed	942	100			1,124
Wurtz	40	5			49
Week Total	229,632	11,368			250,301
Week 51 - begin 17/12/2011					
Gwen	500	60			609
Hass	64,660	10,848			84,384
Reed	842	100			1,024
Wurtz	40	5			49
Week Total	66,042	11,013			86,066

Green shading indicates dispatch data			Yellow shading indicates forecast data		
Dispatch Data (Week 47 - begin 19/11/2011)					
Variety	Trays	Bulk	P/PK	Other	5.5Kg Eqv
	5.5Kg Eqv	10Kg	Kg	Kg	Total Trays
Gwen	237	175			555
Hass	80,607	17,447	5,788	768	113,521
Lamb Hass	1,296				1,296
Reed	1,221	524			2,174
Sharwil	651	433			1,438
Wurtz	45	3		150	77
Total	84,057	18,582	5,788	918	119,061



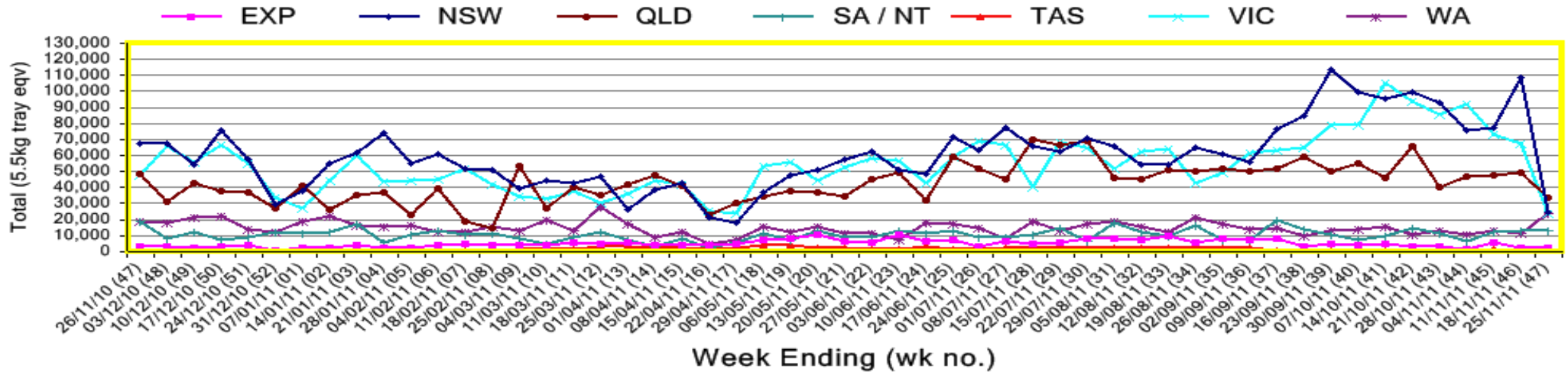
New Zealand Avocado Exports—Forecast v Import Statistics (5.5kg eqv trays) August 2011-April 2012										
Export Dest'n	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total to date
NZ Export to Australia Forecast	33,520	313,264	508,152	667,235	591,141	660,876	305,159	26,101	10,208	3,115,656
Australia		314,209	617,690	404,266						1,336,165
USA										
Japan										
Total		314,209	617,690	404,266						1,336,165

Percentage dispatched by region (Based on seasonal forecast - 2011)

■ Dispatch for season so far as a proportion of regional forecast
■ 12 month relative regional Forecast



Throughput Australian & NZ avocados by destination state
Throughput 1st January 2011 to date = 8,803,213 5.5kg tray eqv



Week 47 contributors - Packhouses

- | | |
|--|-----------------------------|
| Advance Packing & Marketing Services P/L | I & A Tolson |
| Avonova | Kulnura Ambrosia Avocados |
| Balmoral Orchard | Midcoast Avocados |
| C F Fechner | Natures Fruit Company |
| Chinoola Orchards | One Harvest |
| Chislett Developments Pty Ltd | Simfresh Pty Ltd |
| Coastal Avocados | Sunfresh |
| Delroy Orchards | Sunnyspot Packhouse Pty Ltd |
| Green Nugget Orchards | Vitor Marketing Pty Ltd |
| Green Pear Avocado | |

Week 47 contributors - Wholesalers

- | | |
|--|---|
| Allcrops Pty Ltd (Sydney) | Fresh Express Produce Pty Ltd (Perth) |
| Avanti Fresh Produce Pty Ltd (Melbourne) | Freshmax Pty Ltd (Brisbane) |
| Costa Farms (Adelaide) | Kelly's (Melbourne) |
| Costa Farms (Brisbane) | Murray Bros (Brisbane) |
| Costa Farms (Melbourne) | Sculli & Co Pty Ltd (Melbourne) |
| Costa Farms (Perth) | Sinclair & Antico (Aust) Pty Ltd (Sydney) |
| Dykes Bros (Melbourne) | The La Manna Group (Adelaide) |
| Etherington (Perth) | The La Manna Group (Brisbane) |
| Exotic Fruit Traders (Sydney) | The La Manna Group (Melbourne) |
| Fresh Choice WA Pty Ltd (Perth) | United Fresh (Adelaide) |

Sales Report including Direct Sales from Packhouses, Wholesale Sales and Stock on Hand at Wholesale Level

	Trays 5.5kg eqv (incl. Mod6 & P84)				Bulk 10Kg Cartons					Pre-Pack Kg					Total (5.5Kg Eqv)			
	Hass	Shepard	Other	Total	Hass	Shepard	Other	Total	5.5Kg Eqv	Hass	Shepard	Other	Total	5.5Kg Eqv	Hass	Shepard	Other	Total
NSW																		
Total supermarket sales	64			64	11			11	20	300			300	55	139			139
Total non supermarket sales	7,271			7,271	1,266			1,266	2,302						9,573			9,573
Total exports	250			250											250			250
Total sales	7,585			7,585	1,277			1,277	2,322	300			300	55	9,961			9,961
Total Stock on Hand	5,444			5,444	564			564	1,025						6,469			6,469
QLD																		
Total supermarket sales	14,984		499	15,483	557			557	1,013	4,498			4,498	818	16,815		499	17,314
Total non supermarket sales	14,462		389	14,851	911		148	1,059	1,925						16,118		658	16,776
Total exports	973			973											973			973
Total sales	30,419		888	31,307	1,468		148	1,616	2,938	4,498			4,498	818	33,906		1,158	35,063
Total Stock on Hand	12,921		124	13,045	387	57	3	447	813						13,625	104	129	13,858
SA & TAS																		
Total supermarket sales	8,653			8,653	219			219	398						9,051			9,051
Total non supermarket sales	4,094		79	4,173	888		300	1,188	2,160						5,709		624	6,333
Total exports																		
Total sales	12,747		79	12,826	1,107		300	1,407	2,558						14,760		624	15,384
Total Stock on Hand	16,433		213	16,646	1,102		1,395	2,497	4,540						18,437		2,749	21,186
VIC																		
Total supermarket sales			108	108						990			990	180	180		108	288
Total non supermarket sales	9,203		1,194	10,397	2,687		100	2,787	5,067						14,089		1,375	15,464
Total exports																		
Total sales	9,203		1,301	10,505	2,687		100	2,787	5,067	990			990	180	14,269		1,483	15,752
Total Stock on Hand	12,740		662	13,402	1,181			1,181	2,147						14,887		662	15,549
WA																		
Total supermarket sales	11,379			11,379	498			498	905						12,284			12,284
Total non supermarket sales	4,379		125	4,504	1,485			1,485	2,700						7,079		125	7,204
Total exports					384			384	698						698			698
Total sales	15,758		125	15,883	2,367			2,367	4,304						20,062		125	20,187
Total Stock on Hand	6,458			6,458	591			591	1,075						7,533			7,533
Total																		
Total supermarket sales	35,080		607	35,687	1,285			1,285	2,336	5,788			5,788	1,052	38,469		607	39,076
Total non supermarket sales	39,409		1,787	41,196	7,237		548	7,785	14,155						52,568		2,783	55,350
Total exports	1,223			1,223	384			384	698						1,921			1,921
Total sales	75,712		2,394	78,106	8,906		548	9,454	17,189	5,788			5,788	1,052	92,957		3,390	96,347
Total Stock on Hand	53,996		999	54,995	3,825	57	1,398	5,280	9,600						60,950	104	3,541	64,595

